



# SOCIETE GENERALE

## PRESENTATION TO DEBT INVESTORS

OCTOBER 2013

BUILDING TOGETHER  
T E A M  SOCIETE  
S P I R I T  GENERALE

## DISCLAIMER

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This document may contain a number of forecasts and comments relating to the targets and strategies of the Societe Generale Group.

These forecasts are based on a series of assumptions, both general and specific, notably - unless specified otherwise - the application of accounting principles and methods in accordance with IFRS (International Financial Reporting Standards) as adopted in the European Union, as well as the application of existing prudential regulations.

This information was developed from scenarios based on a number of economic assumptions for a given competitive and regulatory environment. The Group may be unable:

- to anticipate all the risks, uncertainties or other factors likely to affect its business and to appraise their potential consequences;
- to evaluate precisely the extent to which the occurrence of a risk or a combination of risks could cause actual results to differ materially from those provided in this presentation.

There is a risk that these projections will not be met. Investors are advised to take into account factors of uncertainty and risk likely to impact the operations of the Group when basing their investment decisions on information provided in this document.

Unless otherwise specified, the sources for the rankings are internal.

The Group's condensed consolidated accounts at 30 June 2013 thus prepared were reviewed by the Board of Directors on 31 July 2013. the Statutory Auditors' limited review of the condensed consolidated financial statements is currently underway.

The financial information presented for the six-month period ending 30 June 2013 has been prepared in accordance with IFRS as adopted in the European Union and applicable at this date. In particular, the condensed consolidated half-yearly accounts were prepared and presented in accordance with IAS 34 "Interim Financial Reporting".

| **2<sup>ND</sup> QUARTER AND 1<sup>ST</sup> HALF RESULTS**

GROUP FUNDING STRATEGY AND RATINGS

SUPPLEMENTARY DATA

**Good business performances**

Solid revenues, notably in French Networks and Corporate & Investment Banking

Cost Income ratio\* down -2.6 pt vs. Q2 12

Reported Group Net Income EUR 955m in Q2 13, EUR 1,319m in H1 13

Underlying\* Group Net Income EUR 1,117m in Q2 13, EUR 1,958m in H1 13

Underlying\* ROE: 10.0% in Q2 13, 8.7% in H1 13

**Determined cost measures through Transformation plan**

EUR 170m of recurring cost savings secured in H1 13

EUR 125m transformation costs booked in H1 13

**Continued reinforcement of balance sheet**

Basel 3 fully loaded CT1 ratio at end-June 9.4%\*\* , to rise above 9.5% by year end

Basel 3 leverage ratio\*\* expected to be above 3% by year end

LCR >100% at end-June, based on existing rules

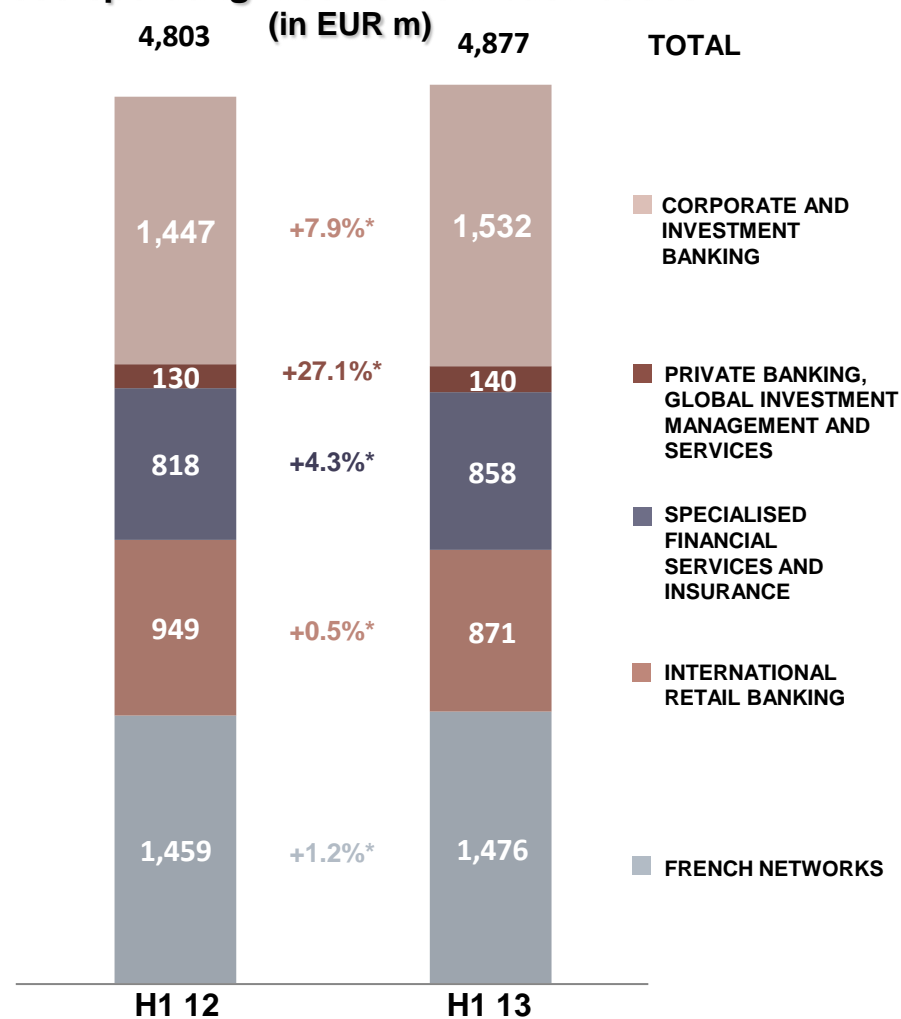
\* Excluding Legacy assets, non-economic and non-recurring items, details on pp. 37 and 38

\*\* Proforma based on our understanding of CRR/CRD4 rules as published on 26<sup>th</sup> June, including Danish compromise for insurance.

## SOLID RECURRING INCOME GENERATION FROM BUSINESSES

- Gross operating income from businesses <sup>(1)</sup> up +4.3%\* vs. H1 12
- Up +7.9%\* in Corporate and Investment Banking
- Solid growth (+4.3%\*) in Specialised Financial Services and Insurance, despite resource constraints
- +0.5%\* in International Retail banking
- Up +1.2%\* in the French Networks in a slow economy

### Gross operating income from businesses <sup>(1)</sup>



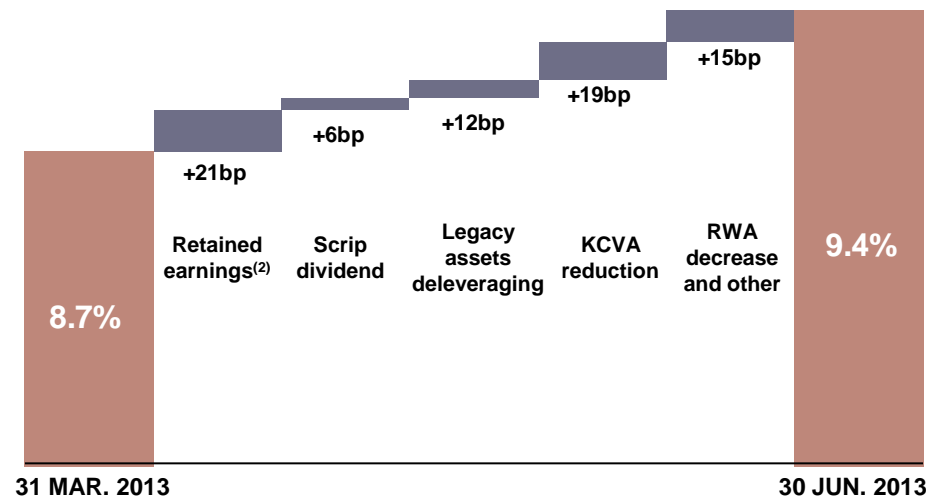
\* When adjusted for changes in Group structure and at constant exchange rates

(1) Excluding Legacy assets, non-economic and non recurring items. GOI from businesses, excluding legacy assets up +6.5% in H1 13 vs. H1 12

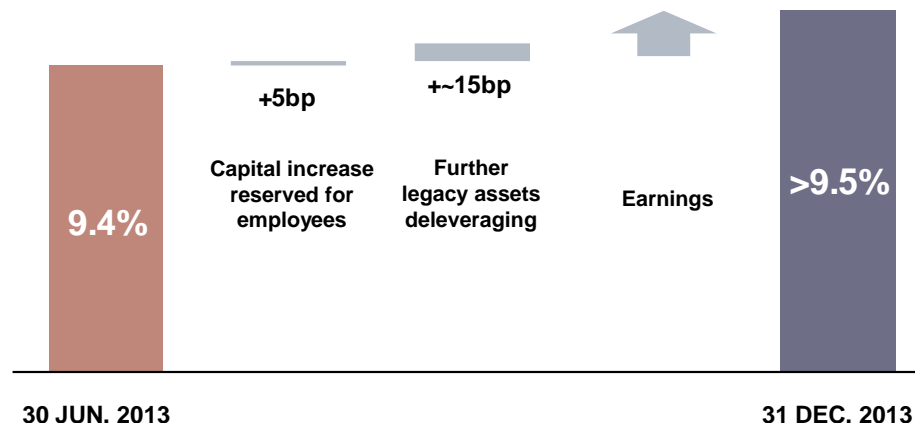
## CONTINUED REINFORCEMENT OF CAPITAL RATIOS

- Fully loaded Basel 3 CT1 ratio: 9.4%<sup>(1)</sup> at end-June, +73bp on the quarter
  - Retained earnings<sup>(2)</sup> & scrip dividend: +27bp
  - Significant legacy assets deleveraging: +12bp
  - Reduction in CVA capital consumption (KCVA): +19bp
- Basel 3 CT1 ratio to rise above 9.5% by year end
- Basel 3 Leverage ratio<sup>(1)</sup> expected to be above 3% by year-end thanks to capital generation and balance-sheet control
- Basel 2.5 CT1 ratio at 11.1% at end-June

### Basel 3 Core Tier 1 ratio



### Basel 3 Core Tier 1 roadmap

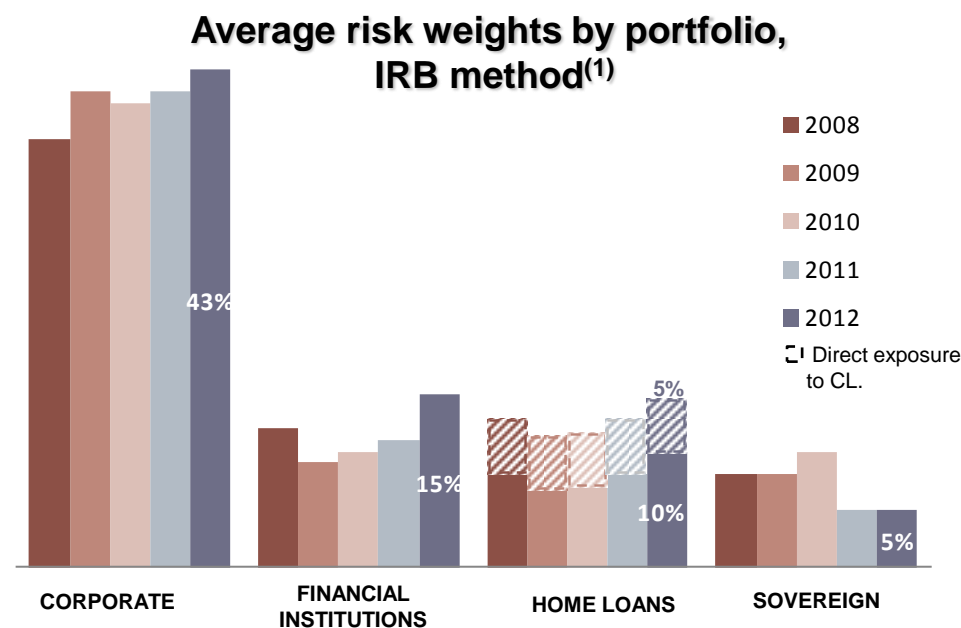
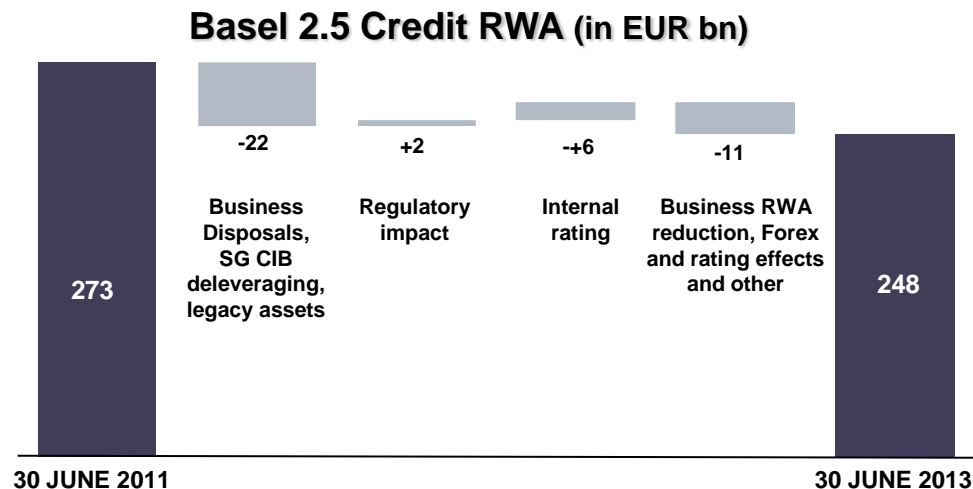


(1) Fully loaded proforma based on our understanding of CRR/CRD4 rules as published on 26<sup>th</sup> June, including Danish compromise for insurance

(2) Restated for DVA and revaluation of own debt, net of dividend provisions

## INCREASED SOLVENCY RATIOS THANKS TO TWO YEARS OF STRONG CAPITAL GENERATION AND DELEVERAGING

- Strong capital generation: shareholder equity up EUR+1.8bn vs. end-June 2011
- Rapid legacy asset deleveraging since June 2011
  - **Significantly reducing capital consumption**
- Overall decrease of Basel 2.5 credit RWA of -25bn over the last two years
  - **Of which EUR -22bn business disposals and deleveraging**
- Stable credit RWA model over last five years
  - **Slight increase in corporate and Financial Institution weights notably reflecting rating migrations**
  - **Total home loan risk weight, including direct exposure to “Credit Logement”, close to 15%**
  - **Decrease in average sovereign risk weighting in 2011 following disposal of our Greek exposure**

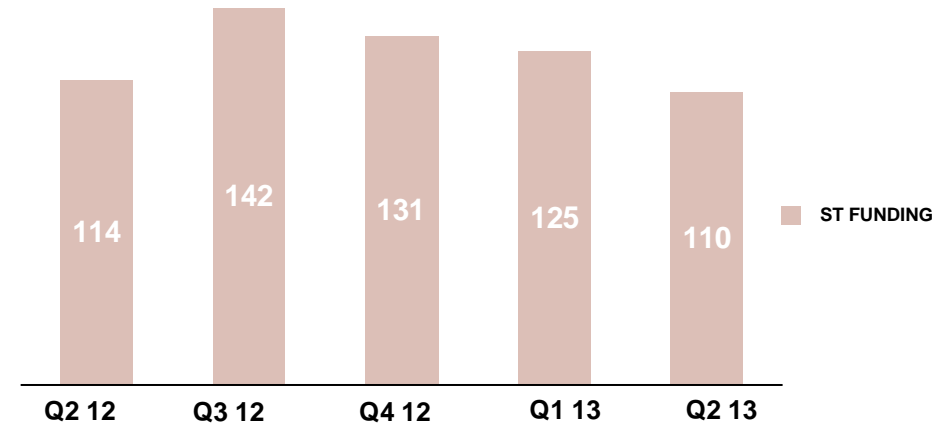


(1) As published in Pillar 3 report, excluding defaulted exposures. RWA equivalent based on the Group's total RWAs on Credit Logement.

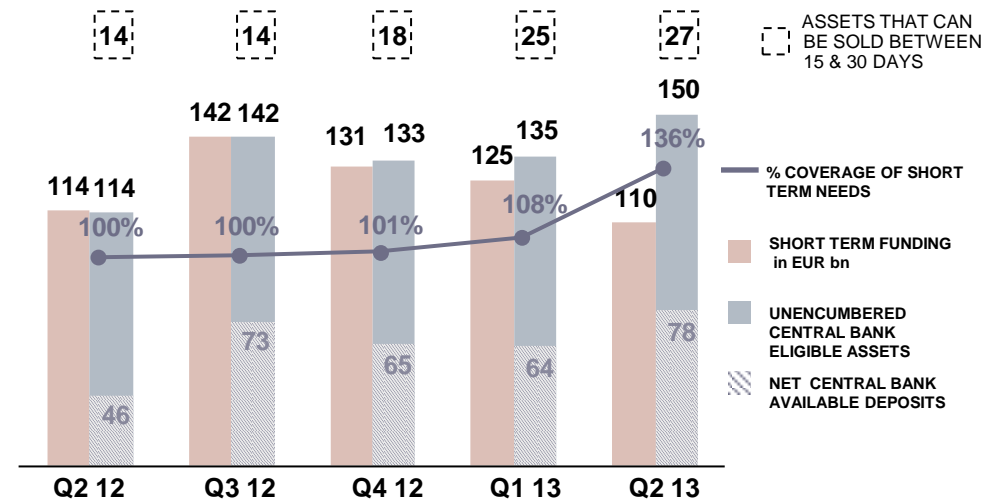
## IMPROVING BALANCE SHEET STRUCTURE<sup>(1)</sup>

- 2013 long term funding needs already satisfied
  - EUR 19.1bn raised year to date<sup>(2)</sup>
  - Diversified funding sources, predominantly unsecured: public issuance, private placements
  - Average maturity of 6.3 years
- Improved funding profile<sup>(3)</sup>
  - Loan to deposit ratio: 111%, down -6 pts on the quarter, reflecting strong deposit increase (+4%)
  - On-going reduction of short term funding: outstanding amount down EUR -32bn since peaking in Q3 12; further reduction envisaged
  - EUR 150bn liquid asset buffer, covering 136% of short term needs at end-June 2013
  - LCR >100% under current assumptions

Short term funding trends (in EUR bn)



Liquid asset buffer (in EUR bn)



(1) Group debt structure detailed on p .69

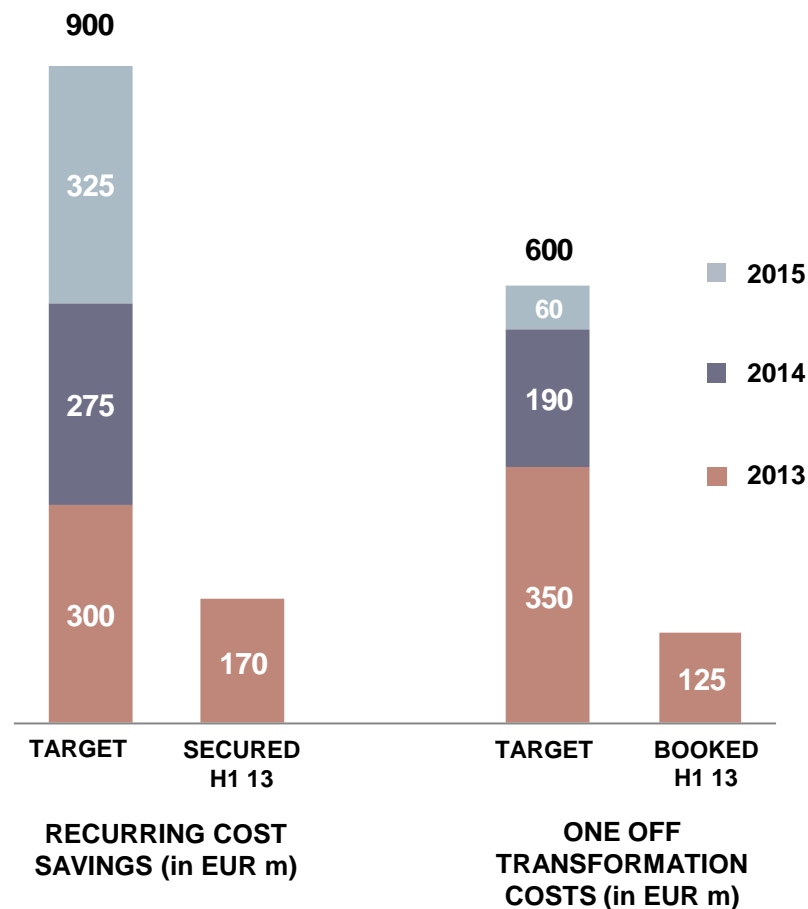
(2) As of 22/07/2013

(3) Scope and definitions in the Methodology section, on pp. 71 and 72



## COST REDUCTION PROGRAMME ON TRACK

- Stabilise 2015 cost base at 2012 level by delivering EUR 900m of recurring cost savings by 2015
  - EUR 170m already secured in H1 13
- EUR 600m transformation costs, spread over three years
  - EUR 125m booked in H1 13
- Examples of key initiatives:
  - Group head office optimisation plan in delivery phase in Q3 13
  - Rosbank head office headcount reduction completed as of end of July
  - Transfer of SG CIB listed products' back office to Accenture on course for completion in Q4 13



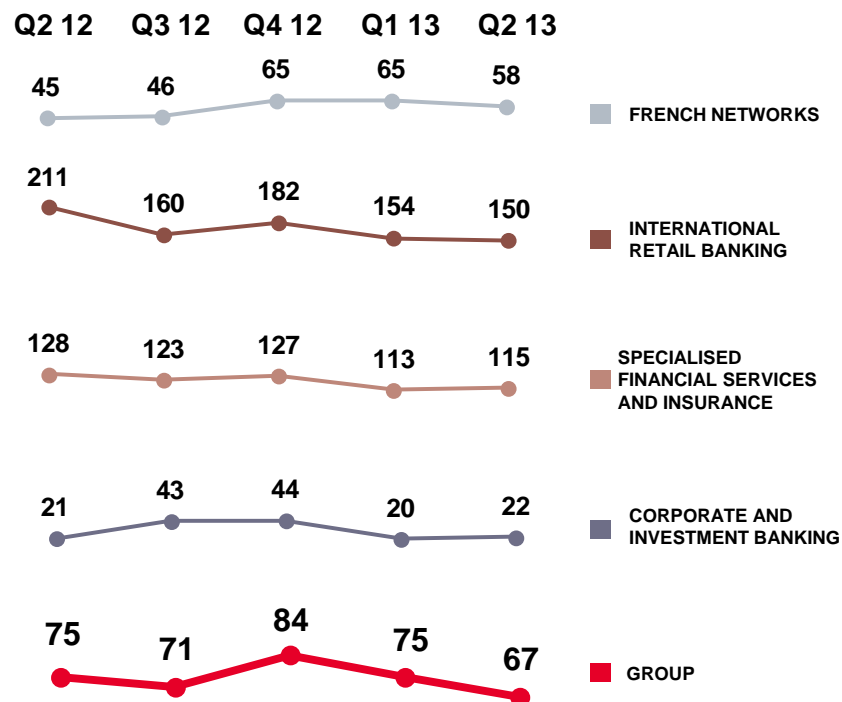
## FURTHER DECREASE IN COST OF RISK

- French Networks
  - Decrease on mid-size corporates
  - Stable at a low level on individual customers
  - Reinforced collective impairments on corporates
- International Retail Banking
  - Overall stability
  - Decrease in Czech Republic, normalisation in Russia
  - Still high level in Central and Eastern Europe
- Specialised Financial Services
  - Stable overall
- Corporate and Investment Banking
  - Still low level, based on a sound portfolio

↳ Group doubtful loan coverage ratio, excluding legacy assets: 78%

(1) Excluding provisions for disputes. Outstandings at beginning of period. Annualised.  
 (2) Excluding CIB legacy assets.

**Cost of risk  
(in bp)<sup>(1)(2)</sup>**



**Net allocation to provisions  
(in EUR m)**



## CONSOLIDATED RESULTS

### ■ Net Banking Income<sup>(1)</sup>: EUR 6.2bn in Q2 13

- Good revenues supported by strong French Retail Networks and Corporate and Investment Banking franchise

- Limited impact of revaluation of own financial liabilities: EUR +53m

### ■ Moderate increase in operating expenses, in line with growth of businesses and booking of transformation costs

- Cost/Income ratio<sup>(1)</sup>: -2.6 points vs. Q2 12

### ■ Group Net Income<sup>(1)</sup>: EUR 1,117m in Q2 13

- Reported Group Net Income: EUR 955m

### Group results (in EUR m)

In EUR m	Q2 12	Q2 13	Change		H1 12	H1 13	Change	
<b>Net banking income</b>	<b>6,272</b>	<b>6,233</b>	-0.6%	+4.4%*	<b>12,583</b>	<b>11,321</b>	-10.0%	-6.3%*
<i>Net Banking Income (1)</i>	6,032	6,169	+2.3%	-	12,807	12,376	-3.4%	-
Operating expenses	(3,982)	(3,908)	-1.9%	+2.8%*	(8,311)	(7,975)	-4.0%	+0.1%*
<b>Gross operating income</b>	<b>2,290</b>	<b>2,325</b>	+1.5%	+7.1%*	<b>4,272</b>	<b>3,346</b>	-21.7%	-18.7%*
Net cost of risk	(822)	(986)	+20.0%	+31.4%*	(1,724)	(1,913)	+11.0%	+24.3%*
Operating income	1,468	1,339	-8.8%	-5.6%*	2,548	1,433	-43.8%	-44.8%*
Net profits or losses from other assets	(22)	0	NM	NM*	(7)	448	NM	NM*
<b>Reported Group net income</b>	<b>436</b>	<b>955</b>	<b>x2.2</b>	<b>x 2,1*</b>	<b>1,171</b>	<b>1,319</b>	<b>+12.6%</b>	<b>+4.5%*</b>
<i>Group net income (1)</i>	805	1,117	+38.7%	-	1,959	1,958	-0.0%	-
C/I ratio (1)	65.8%	63.2%			64.7%	64.2%		
Group ROE (after tax)	4.2%	9.9%			6.0%	6.6%		

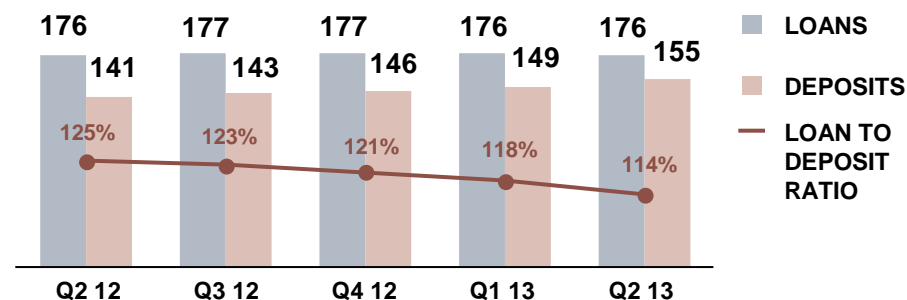
\* When adjusted for changes in Group structure and at constant exchange rates

(1) Excluding impact of legacy assets, non recurring and non economic items: details on p. 37

## STRONG PERFORMANCE DESPITE THE SLOW ECONOMIC ENVIRONMENT

- Resilient business activity
  - Continued solid growth in individual and corporate deposits: +9.8% vs. Q2 12
  - Stable loan outstandings
  - L/D ratio at 114%
  - Record account openings in Boursorama in Q2 13
  
- Increase in revenues: +3.0%<sup>(1)</sup> vs. Q2 12, +0.8%<sup>(1)</sup> vs. H1 12
  - Increase in Net Interest Income: +1.9%<sup>(1)</sup> vs. Q2 12, +1.1%<sup>(1)</sup> vs. H1 12
  - Fees and commissions up +4.4% vs. Q2 12, stable vs. H1 12
  
- Strong increase in Gross Operating Income: +5.3%<sup>(1)</sup> vs. Q2 12
  
- C/I ratio<sup>(1)</sup> down -0.8 pts vs. Q2 12

Loans and deposits (in EUR bn)



French Networks results

In EUR m	Q2 12	Q2 13	Change	H1 12	H1 13	Change
Net banking income	2,037	2,069	+1.6%	4,083	4,084	+0.0%
Operating expenses	(1,277)	(1,298)	+1.6%	(2,624)	(2,608)	-0.6%
<b>Gross operating income</b>	<b>760</b>	<b>771</b>	<b>+1.4%</b>	<b>1,459</b>	<b>1,476</b>	<b>+1.2%</b>
Net cost of risk	(212)	(274)	+29.2%	(415)	(575)	+38.6%
Operating income	548	497	-9.3%	1,044	901	-13.7%
<b>Group net income</b>	<b>360</b>	<b>319</b>	<b>-11.4%</b>	<b>686</b>	<b>575</b>	<b>-16.2%</b>
C/I ratio	62.7%	62.7%		64.3%	63.9%	
C/I ratio (1)	63.3%	62.5%		64.6%	63.7%	

(1) Excluding PEL/CEL

## A UNIQUE MIDCAP INVESTMENT BANKING PLATFORM IN THE FRENCH MARKET

- MCIB is a joint venture between French Networks and SG CIB generating high level of cross selling within the Group
- Leading position on the French Midcap Investment Banking segment
  - Active in M&A, ECM, DCM, Acquisition & LBO financing, Private Equity
  - Serving French corporates except the largest groups
  - 80 staff in France with strong regional presence
- Helping corporates access capital markets and diversify their sources of funding
  - Leader in IPOs, in particular in Biotech, Medtech and Greentech
  - Innovative financing solutions with the launch of the debt private placement market in France (« EuroPP »)
- EUR 125m NBI<sup>(1)</sup> in 2012

(1) Management data. Amount representing total joint venture revenues

### Private Placements



altran



### IPOs and Private Round of Financing



### M&A



### Private Equity

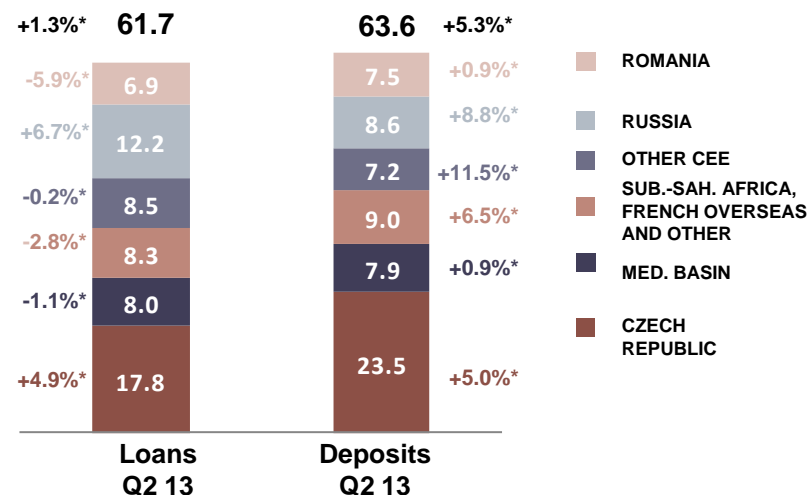


## ON-GOING ADAPTATION

- Increase in deposits +5.3%\* vs. Q2 12 and solid growth in loans on individual customer segment +8.3%\*
- Slight increase in NBI (+1.6%\*) against a backdrop of low interest rates and weak economic growth
- Continued cost efforts: -0.6%\* vs. Q2 12
- Czech Republic: resilient contribution to Group Net Income of EUR 60m
  - Solid loan growth (+4.9%\*) and deposit inflows (+5.0%\*), partly mitigating low deposit margin
  - Strict control of costs
- Other CEE: continued dynamic deposit inflows
- Mediterranean Basin and Sub-Saharan Africa:
  - Dynamic commercial growth on individual customer segment
  - Continued expansion: +37 additional branches vs. end June 2012

\* When adjusted for changes in Group structure (notably disposal of NSGB in Egypt and Geniki in Greece) and at constant exchange rates

### Loan and deposit outstandings breakdown (In EUR bn – Change vs. Q2 12 in %\*)



↳ Loan/deposit ratio: 97%

### International Retail Banking results

In EUR m	Q2 12	Q2 13	Change		H1 12	H1 13	Change	
Net banking income	1,239	1,100	-11.2%	+1.6%*	2,465	2,231	-9.5%	+0.2%*
Operating expenses	(758)	(662)	-12.7%	-0.6%*	(1,516)	(1,360)	-10.3%	-0.0%*
Gross operating income	481	438	-8.9%	+5.0%*	949	871	-8.2%	+0.5%*
Net cost of risk	(360)	(279)	-22.5%	-4.6%*	(710)	(552)	-22.3%	+0.7%*
Operating income	121	159	+31.4%	+25.7%*	239	319	+33.5%	+0.3%*
<b>Group net income</b>	<b>(231)</b>	<b>59</b>	<b>NM</b>	<b>NM*</b>	<b>(186)</b>	<b>138</b>	<b>NM</b>	<b>NM*</b>
C/I ratio	61.2%	60.2%			61.5%	61.0%		

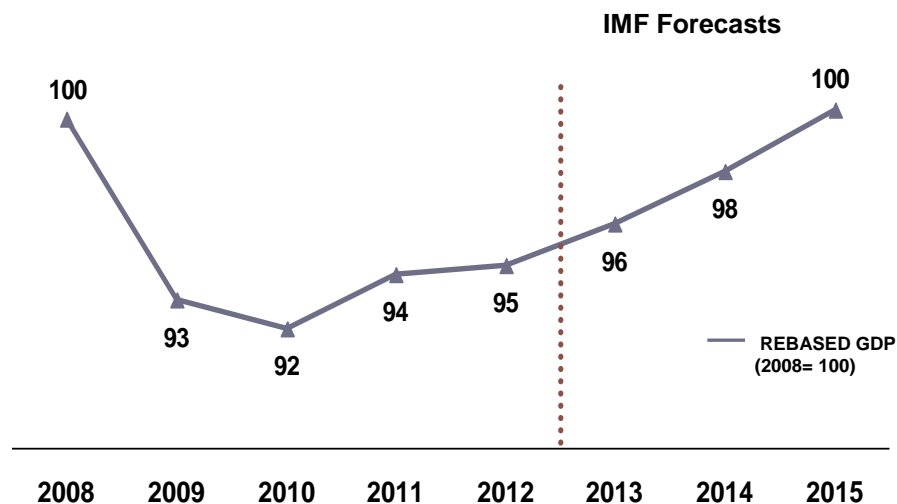
## ON-GOING ADAPTATION

- SG Russia: encouraging results
  - Solid growth in loan outstandings and deposits to individual customers (+16%\* and +12%\* respectively vs. end June 2012)
  - Good development of corporate business
  - Continued strong cost control
  
- Romania: BRD well positioned to take advantage of renewed economic growth
  - Breakeven reached in Q2 13
  - #1 by network size, leading positions on key markets
  - Romania GDP expected to increase by +2% in 2014 supporting a gradual resumption in NBI growth
  - Among the most efficient banks: C/I at 52% in Q2 13
  - Further normalisation of cost of risk

SG Russia results <sup>(1), (2)</sup> (in EUR m)

In EUR m	Q2 12	Q2 13	Change	H1 12	H1 13	Change
Net banking income	325	327	+5.2%*	638	661	+10.4%*
Operating expenses	(239)	(226)	+0.7%*	(489)	(457)	-0.9%*
<b>Gross operating income</b>	<b>86</b>	<b>101</b>	<b>+17.4%*</b>	<b>148</b>	<b>204</b>	<b>+48.1%*</b>
Net cost of risk	(82)	(61)	-28.7%*	(145)	(102)	-29.1%*
<b>Operating income</b>	<b>5</b>	<b>40</b>	<b>n/s</b>	<b>3</b>	<b>101</b>	<b>n/s</b>
<b>Group net income</b>	<b>2</b>	<b>26</b>	<b>n/s</b>	<b>4</b>	<b>65</b>	<b>n/s</b>
C/I ratio	73.5%	69.0%		76.8%	69.1%	

## Romania: GDP growth (%)



\* When adjusted for changes in Group structure and at constant interest rates

(1) Contribution of Rosbank, Delta Credit Bank, Rusfinance Bank, Société Générale Insurance, ALD Automotive, and their consolidated subsidiaries to Group businesses results

(2) Excluding goodwill impairment in 2012

## INSURANCE: CONTINUED EXPANSION IN PARTNERSHIP WITH RETAIL NETWORKS

- France: sound business development
  - Life: outstandings up +5.1%\* vs. Q2 12
  - Personal Protection, Property and Casualty : dynamic activity, premiums up + 11.8%\* vs. Q2 12
  - Product offering rewarded for quality and innovation
- International: strong growth momentum
  - Personal Protection: premiums up +75.7%\* vs. Q2 12, driven by Russia and Poland
  - Property and Casualty: premiums doubled vs. Q2 12
- Group Net Income: EUR 81m, up +8.0% vs. Q2 12, low cost/income ratio

### Insurance awards in France



Life insurance



Life insurance



Supplementary health insurance

### Insurance results

In EUR m	Q2 12	Q2 13	Change		H1 12	H1 13	Change	
Net banking income	170	185	+8.8%	+8.9%*	337	368	+9.2%	+10.3%*
Operating expenses	(63)	(69)	+9.5%	+9.5%*	(128)	(136)	+6.3%	+6.3%*
Gross operating income	107	116	+8.4%	+8.5%*	209	232	+11.0%	+12.7%*
Operating income	107	116	+8.4%	+8.5%*	209	232	+11.0%	+12.7%*
Group net income	75	81	+8.0%	+9.5%*	148	161	+8.8%	+11.8%*
C/I ratio	37.1%	37.3%			38.0%	37.0%		

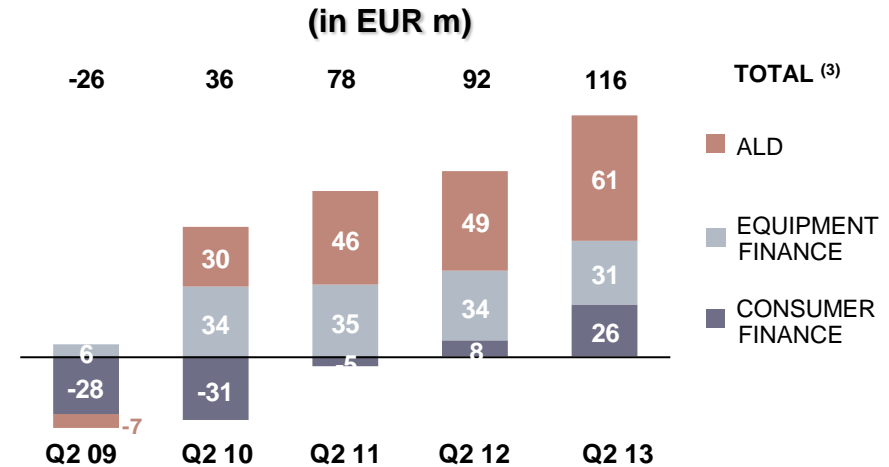
\* When adjusted for changes in Group structure and at constant exchange rates



## SPECIALISED FINANCIAL SERVICES: INCREASED PROFITABILITY

- ALD Automotive<sup>(1)</sup>: record performance
  - Dynamic fleet growth (+5.2%<sup>(2)</sup> vs. Q2 12)
  - Successful partnership strategy with manufacturers
  - Efficient management of residual values
- Equipment Finance: recognized positions
  - Leadership in international vendor programmes
  - High margin business origination
- Consumer Finance: upturn confirmed
  - New partnerships in France and Germany
  - Improving risk reward
- EUR 1.1bn in additional external funding initiatives in Q2 13 mostly by ALD
- Stable capital allocation since 2009
- Group Net Income: EUR 116m, up +26.1% vs. Q2 12, ROE at 13% in Q2 13

### Business Group Net Income



### Specialised Financial Services results

En M EUR	T2-12	T2-13	Variation		S1-12	S1-13	Variation	
Produit net bancaire	707	706	-0,1%	+0,6%*	1 389	1 391	+0,1%	+0,6%*
Frais de gestion	(390)	(390)	-0,0%	+1,8%*	(780)	(765)	-1,9%	-0,1%
<b>Résultat brut d'exploitation</b>	<b>317</b>	<b>316</b>	<b>-0,3%</b>	<b>-1,0%*</b>	<b>609</b>	<b>626</b>	<b>+2,8%</b>	<b>+1,5%*</b>
Coût net du risque	(168)	(153)	-8,9%	-7,8%*	(334)	(308)	-7,8%	-5,8%*
Résultat d'exploitation	149	163	+9,4%	+6,8%*	275	318	+15,6%	+10,1%*
<b>Résultat net part du Groupe</b>	<b>92</b>	<b>116</b>	<b>+26,1%</b>	<b>+24,4%*</b>	<b>182</b>	<b>228</b>	<b>+25,3%</b>	<b>+22,9%*</b>
Coefficient d'exploitation	55,2%	55,2%			56,2%	55,0%		

\* When adjusted for changes in Group structure and at constant exchange rates

(1) ALD Automotive: Operational vehicle leasing and fleet management

(2) At constant structure

(3) Including IT assets leasing and unallocated

**SOLID PERFORMANCE IN CORE BUSINESSES: NBI UP +20% vs. Q2 12 / UNDERLYING +15%<sup>(1)</sup>**

- Equities: NBI +42% vs. Q2 12 / underlying +38%<sup>(1)</sup>
  - Strong revenues on Flow Equity Derivatives in Asia
  - Sustained commercial activity on Structured Products in Europe and Asia
  - Good performance on Cash Equities
- Fixed income, currencies and commodities: NBI +9% vs. Q2 12 / underlying +17%<sup>(1)</sup>
  - Growing demand from Retail and Institutional clients on Structured Products
  - Resilient in Credit, Rates and Commodities

**Awards & Rankings**

(As of end-June 2013)



**Top 5 Dealer Overall**  
 #1 in OTC single-stock equity options  
 #1 in Euro Repo  
 #2 in Euro Swaptions  
 #4 in Euro Rates



“Energy Finance House of the Year”  
 “Base Metals House of the Year”  
 “Structured Products House of the Year”



#1 All categories  
 #1 Equity products  
 #1 Interest rate products  
 #2 Currency products



#1 Global Strategy  
 #1 Multi Asset Research



“Best Overall Commodity Finance Bank”  
 “Best Commodity Finance Bank in North America”  
 “Best Energy Finance Bank”

- Financing & Advisory: NBI +7% vs. Q2 12 / underlying -7%<sup>(1)</sup>

- Good performance in Natural Resources and Infrastructure Finance
- Solid DCM franchise: #3 all Euro Corporate bonds<sup>(2)</sup>, #1 all Euro bonds for Financial Institutions<sup>(2)</sup>
- Increased activity in ECM driven by block trades

**Landmark Q2 13 transactions**

 <b>Ministry of Finance</b> <i>(Cambambe hydroelectric power station)</i> Multisource Export Credit <b>EUR 559,500,000</b> - HERMES Export Credit - CESCE Export Credit - MIGA Covered Facility Mandated Lead Arranger <b>ANGOLA 2013</b>	 <b>Axa PE &amp; Fosun</b> Cash Tender Offer on Club Méditerranée shares  <b>EUR 677,000,000</b> Exclusive Financial Advisor <b>FRANCE 2013</b>	 <b>Sinopec Corp</b> Senior Unsecured Notes <b>USD 3,500,000,000</b> Joint Lead Manager Joint Bookrunner <b>HONG KONG 2013</b>	 <b>Public-Private Partnership 5 High Schools Loiret</b> <b>EUR 86,000,000</b> Mandated Lead Arranger Bookrunner Swap Bank Agent <b>FRANCE 2013</b>
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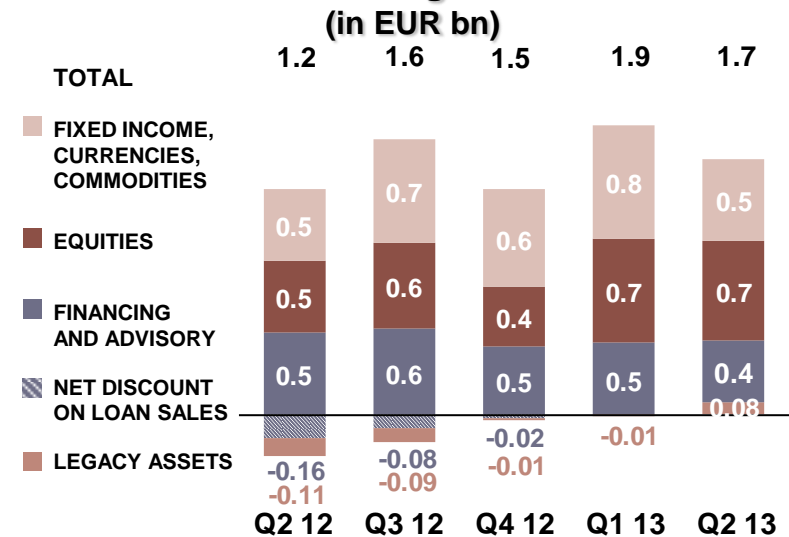
(1) Excl. net CVA/DVA impact (EUR -80m in Equity, EUR -41m in FICC and EUR +15m in F&A), recovery on Lehman claim (EUR +98m in Equity) and loss on tax claim (EUR -109m in F&A) in Q2 13 and net discount on loan sales (EUR -159m in F&A) in Q2 12

(2) Source IFR, as of end-June 2013

## STRONG NET INCOME INCREASE

- Revenues: EUR 1,688m, up +38% vs. Q2 12
  - Core CIB: EUR 1,604m, up +20% vs. Q2 12
- Cost Income ratio maintained at a low level: 61%
- Contained legacy asset impact in Q2 13:
  - EUR -60m profit before tax
  - Net book value of Non Investment Grade assets reduced to EUR 1.5bn at end-July, halved since end-2012
- Group net income contribution:
  - EUR 374m in Q2 13
- H1 13 Basel 3 ROE: 13%<sup>(1)</sup>; Core CIB: 18%<sup>(1)</sup>

### Net Banking Income



### Corporate and Investment Banking results

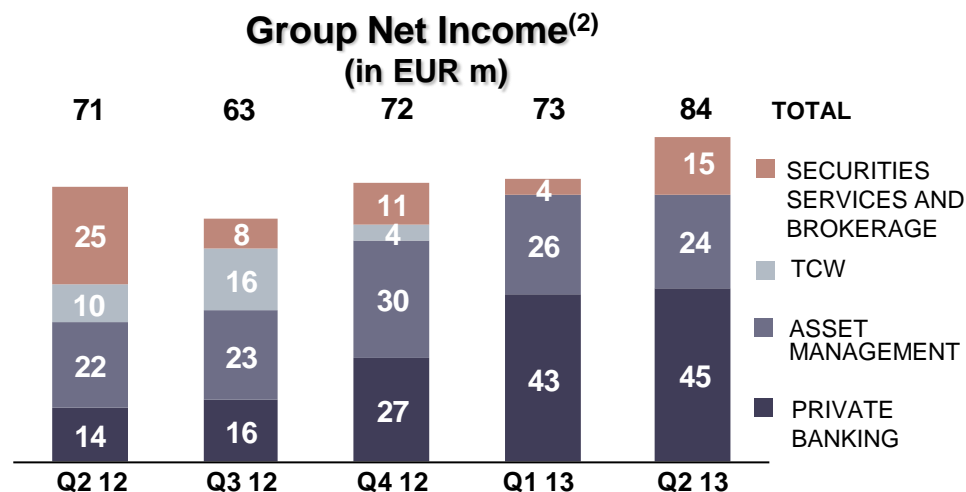
In EUR m	Q2 12	Q2 13	Change		H1 12	H1 13	Change	
Net banking income	1,223	1,688	+38.0%	+42.0%*	3,090	3,592	+16.2%	+18.4%*
Operating expenses	(1,005)	(1,025)	+2.0%	+3.9%*	(2,225)	(2,186)	-1.8%	-0.4%*
<b>Gross operating income</b>	<b>218</b>	<b>663</b>	<b>x3.0</b>	<b>x 3.3*</b>	<b>865</b>	<b>1,406</b>	<b>+62.5%</b>	<b>+67.6%*</b>
Net cost of risk	(84)	(180)	x2.1	x 2,1	(237)	(254)	+7.2%	+7.2%*
<b>Operating income</b>	<b>134</b>	<b>483</b>	<b>x3.6</b>	<b>x 4.1</b>	<b>628</b>	<b>1,152</b>	<b>+83.4%</b>	<b>+91.4%*</b>
<b>Group net income</b>	<b>131</b>	<b>374</b>	<b>x2.9</b>	<b>x 3,1</b>	<b>482</b>	<b>868</b>	<b>+80.1%</b>	<b>+87.1%*</b>
C/I ratio	82.2%	60.7%			72.0%	60.9%		

(1) Based on 10% normative capital allocation

\* When adjusted for changes in Group structure and at constant exchange rates

## IMPROVED NET CONTRIBUTION

- Private Banking
  - Assets under management EUR 84.5bn
  - Revenues up +25.7%<sup>(1)</sup> vs. Q2 12 thanks to continued strong client activity
- Securities Services
  - Stable revenues vs. Q2 12
  - Assets under custody +7%, assets under administration +15% vs. Q2 12
- Brokerage
  - NBI stabilising vs. Q1 13, in a restructuring context
  - Operating expenses contained: -5.9%\* vs. Q2 12
- Asset Management
  - Amundi: contribution EUR 27m
- Group net income: EUR 84m, +18.3%<sup>(2)</sup> vs. Q2 12



### Private Banking, Global Investment Management and Services results

In EUR m	Q2 12	Q2 13	Change		H1 12	H1 13	Change	
Net banking income	533	501	-6.0%	+10.5%*	1,086	958	-11.8%	+3.7%*
Operating expenses	(472)	(421)	-10.8%	+2.7%*	(956)	(818)	-14.4%	+0.5%*
<b>Gross operating income</b>	<b>61</b>	<b>80</b>	<b>+31.1%</b>	<b>+83.3%*</b>	<b>130</b>	<b>140</b>	<b>+7.7%</b>	<b>+27.1%*</b>
Net cost of risk	1	(4)	NM	NM*	(7)	(2)	-71.4%	-71.4%*
Operating income	62	76	+22.6%	+70.4%*	123	138	+12.2%	+33.8%*
Net income from companies accounted for by the equity method	25	27	+8.0%	+8.0%*	61	53	-13.1%	-13.1%*
<b>Group net income</b>	<b>(129)</b>	<b>84</b>	<b>NM</b>	<b>NM*</b>	<b>(48)</b>	<b>157</b>	<b>NM</b>	<b>NM*</b>
C/I ratio	88.6%	84.0%			88.0%	85.4%		

\* When adjusted for changes in Group structure and at constant exchange rates

(1) Excl. operational loss in Asia in Q2 12: EUR -9m

(2) Excl. goodwill impairments of EUR -200m in Q2 12 and EUR -380m in Q4 12

CORPORATE CENTRE<sup>(1)</sup>

- Impact from revaluation of own financial liabilities
  - EUR +53m before tax and EUR +35m after tax in Q2 13
- Underlying GOI<sup>(2)</sup>: EUR -145m in Q2 13 and EUR -446m in H1 13
- Cost of risk includes an additional EUR -100m provision for disputes

**Corporate Centre results**  
(in EUR m)

	Q2 12	Q2 13	H1 12	H1 13
Net banking income	363	(16)	133	(1,303)
Operating expenses	(17)	(43)	(82)	(102)
<b>Gross operating income</b>	<b>346</b>	<b>(59)</b>	<b>51</b>	<b>(1,405)</b>
Net cost of risk	1	(96)	(21)	(222)
Net profits or losses from other assets	(28)	1	(15)	442
<b>Group net income</b>	<b>138</b>	<b>(78)</b>	<b>(93)</b>	<b>(808)</b>

## (1) The Corporate Centre includes:

- the Group's real estate portfolio, office and other premises,
- industrial and bank equity portfolios,
- Group treasury functions, some of the costs of cross-business projects and certain corporate costs not invoiced.

- (2) Excluding revaluation of own financial liabilities (EUR +53m in Q2 13 and EUR -992m in H1 13) and gain on Piraeus stake disposal sale (EUR +33m in Q2 13). In 2012 the Corporate Centre was impacted by the revaluation of liabilities for EUR +206m in Q2 12 and EUR +25m in H1 12 and by the Tier 2 debt buy back for EUR +305m in Q2 12.

## KEY FIGURES

	In EUR m	Q2 13	Chg Q2 vs. Q1	Chg Q2 vs. Q2	H1 13	Chg H1 vs. H1
<b>Financial results</b>	Net banking income	6,233	+22.5%	-0.6%	11,321	-10.0%
	Operating expenses	(3,908)	-3.9%	-1.9%	(7,975)	-4.0%
	Net cost of risk	(986)	+6.4%	+20.0%	(1,913)	+11.0%
	Group net income	955	x 2.6	x2.2	1,319	+12.6%
	ROE	8.4%			5.6%	
	ROE **	10.0%			8.7%	
	ROTE	9.9%			6.6%	
	ROTE**	11.7%			10.2%	
<b>Performance per share</b>	Earnings per share	EUR 1.15			EUR 1.53	
	Net Tangible Asset value per Share	EUR 48.39				
	Net Asset value per Share	EUR 56.43				
<b>Capital generation</b>	Core Tier 1 ratio (Basel 2.5)	11.1%	+56bp	+124bp		
	Tier 1 ratio (Basel 2.5)	12.7%	+33bp	+112bp		
	Core Tier 1 ratio (Basel 3)	9.4%	+73bp			
<b>Scarce resources</b>	L / D ratio*	111%	-6 pts	-11 pts		
	RWA (Basel 2.5)	EUR 313.8bn	-2.0%	-8.4%		
	RWA (Basel 3)	EUR 353.1bn	-3.7%			

\* Refer to methodology section

\*\* Excluding impact of legacy assets, non recurring and non economic items: details on p. 37 and 38

## ON-GOING TRANSFORMATION: GOOD RESULTS AND REINFORCED BALANCE SHEET STRUCTURE

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- Adaptation of business models: good results during the first semester of 2013
  - **Growth in underlying NBI**
  - **Positive momentum in all businesses**
  - **Disciplined risk management and sound credit portfolio**
  
- Cost measures being rolled out across the Group
  
- Continued and strong progress on capital and balance sheet ratios
  - **Fully loaded Basel 3 CT1 ratio above 9.5% by year end**
  - **Continued strengthening of liquidity profile**
  - **Basel 3 leverage ratio above 3% at end 2013 under current understanding of CRR / CRD 4 rules**

↳ Transformation dynamics underpinning the Group's capacity to reach 10% ROE end-2015





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2ND QUARTER AND 1ST HALF RESULTS

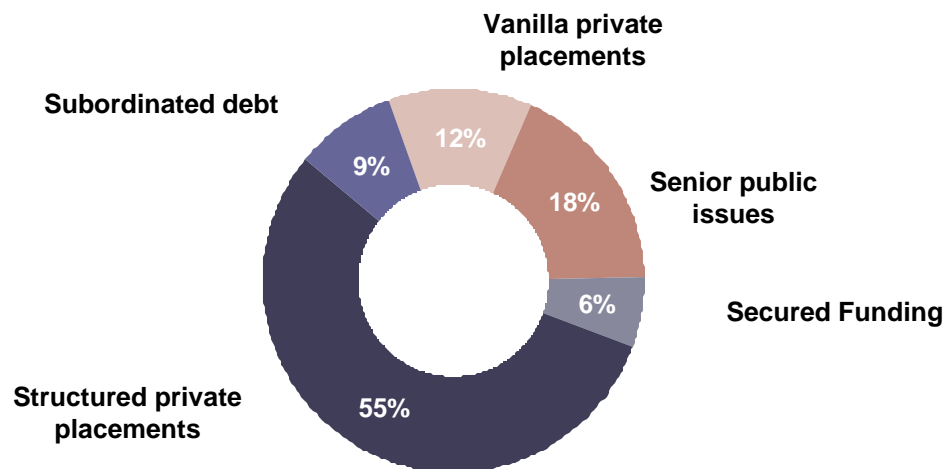
**GROUP FUNDING STRATEGY AND RATINGS**

SUPPLEMENTARY DATA

## 2013 LONG TERM FUNDING PROGRAM

- The 2013 funding program has been set to EUR 18 to 20bn
- As of September 30, EUR 22.6bn have been raised, excluding securitization:
  - EUR 6.8bn of unsecured vanilla funding (o/w over EUR 4bn through benchmark transactions and EUR 2.8bn through vanilla unstructured private placements)
  - EUR 12.5bn through unsecured structured private placements
  - EUR 1.4bn of secured funding (o/w EUR 0.2bn through CRH, EUR 1.2bn through SG SFH)
  - EUR 1.9bn of subordinated debt (o/w Additional Tier 1: USD 1.25bn PerpNC5 and Tier 2: EUR 1bn 10 years)
- Additionally, the Group successfully achieved 3 new securitizations of German and UK assets for a total amount exceeding EUR 1.2bn equivalent

2013 long-term program split, as of September 30, 2013



## ISSUE OF THE FIRST AT1 WITH WRITE-DOWN / WRITE-UP MECHANISM POST CRR

<b>Issuer</b>	Société Générale (A2 stab / A neg / A stab / AA (low)) (Moody's / S&P / Fitch / DBRS)
<b>Issue size</b>	USD 1.25 bn
<b>Settlement date</b>	Sept. 6, 2013
<b>Issue's ratings</b>	Ba3 / BB+ / BB (Moody's / S&P / Fitch)
<b>Status of the Notes</b>	<b>Undated Non Cumulative Resettable Deeply Subordinated Tier 1 Notes</b> Deeply subordinated notes, rank pari passu with any other Tier 1 Subordinated Notes, subordinated to Ordinarily Subordinated Obligations and Unsubordinated Obligations
<b>Maturity</b>	Undated
<b>Step-up</b>	None
<b>Call dates</b>	First call date on Nov. 29 2018 and every 5 years thereafter
<b>Coupon structure</b>	8.25% fixed semi-annual to First Call Date Resets to prevailing 5Y mid-swap rate + initial margin every 5Y after First Call Date
<b>Early redemption clauses</b>	At the Current Principal Amount + accrued interest in case of Tax Deductibility, Withholding Tax, Gross-up or Capital Events
<b>Distribution mechanism</b>	Payment is fully optional, limited to distributable items and subject to Maximum Distributable Amount. Coupon cancellation if requested by the Regulator. Non cumulative
<b>Loss absorption on principal</b>	<ul style="list-style-type: none"> <li>In case of Capital Ratio Event, gradual loss absorption through temporary reduction of the principal amount (to the extent necessary to immediately reinstate CET1 ratio), pro-rata with other similar instruments</li> <li>Gradual write-up if a positive Consolidated Net Income is recorded, at the Issuer's sole discretion, pro-rata with other similar instruments, up to the Consolidated Net Income and subject to Maximum Distributable Amount</li> </ul>
<b>Capital Ratio Event</b>	<ul style="list-style-type: none"> <li>Prior to CRD IV implementation date, the EBA CT1 ratio is less than 5.125 per cent.</li> <li>From (and including) CRD IV implementation date, the Common Equity Tier 1 capital ratio is less than 5.125 per cent.</li> </ul>
<b>Non Viability</b>	Statutory approach. Reference to RRD and the French resolution tool proposal in the risk factors
<b>Variation/ Substitution</b>	Possibility to substitute the Notes or vary the terms without any requirement for the consent or approval of the Holders, so that the Notes become or remain Qualifying Tier 1 Notes (terms not materially less favorable to the Holders than the terms of the Notes (as reasonably determined by the Issuer, and provided that the Issuer shall have delivered an Investment Bank Certificate and a certificate to that effect signed by two of its Directors to the Fiscal Agent))
<b>Listing</b>	Luxembourg
<b>Law</b>	English law, except for Status of the Notes governed by French law
<b>Denoms</b>	USD 200k + 1k
<b>Selling restrictions</b>	US (Reg S only. Not 144A eligible), UK, Singapore, Hong Kong, Switzerland, EEA

## 2013 SECURED FUNDING

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Secured issuances\* represented 6% of the 2013 Funding as of September 30

- **SG SCF (Société de Crédit Foncier)**
  - **Inaugural issuance from SG SCF in 2008**
  - **Benefits from a specific legal framework**
  - **Cover pool exclusively includes exposures to public sector entities (French at 92%)**
  - **Program size of EUR 15bn**
  - **OF issued by SG SCF rated AAA/Aaa (S&P/Moody's), with current OC of 47.7%**
  
- **SG SFH (Société de Financement de l'Habitat)**
  - **Inaugural issuance from SG SFH in 2011 and since beginning of 2012, five public issues for a total amount of EUR 6.75bn and two private placement for an amount of EUR 0.19bn**
  - **Benefits from a recent specific legal framework**
  - **Cover pool exclusively includes French guaranteed home loans to individuals originated by the SG retail network in France, all the home loans are guaranteed by Crédit Logement rated A+/Aa3 (S&P/Moody's)**
  - **Program size of EUR 25bn**
  - **OFH issued by SG SFH rated Aaa/AAA (Moody's/Fitch), with current OC about 24.2%**
  
- **CRH (Caisse de Refinancement de l'Habitat)**
  - **In 2013, SG received EUR 170M of long term liquidity via CRH issuances, bringing the total amount to EUR 6.8bn**

\* Excluding securitization

Unless otherwise stated, figures as of end of June 2013

## CREDIT RATINGS OVERVIEW

	DBRS	Fitch Ratings	Moody's	Standard & Poor's
<b>Latest rating date</b>	<b>30/05/2013</b>	<b>17/07/2013</b>	<b>21/06/2012</b>	<b>25/10/2012</b>
<b>Senior Long-term debt</b>	<b>AA (low)</b>	<b>A</b>	<b>A2</b>	<b>A</b>
Outlook	Negative	Stable	Stable	Negative
<b>Senior Short-term debt</b>	<b>R-1 (middle)</b>	<b>F1</b>	<b>Prime-1</b>	<b>A-1</b>
Tier 2	n/a	BBB+ to BBB-	Baa3	BBB+ to BBB
Hybrid Tier 1	n/a	BB+	Ba1(hyb) to Ba3(hyb)	BBB to BB+

S&P				Moody's				Fitch Rating			
Bank	LT rating	Outlook	ST rating	Bank	LT rating	Outlook	ST rating	Bank	LT rating	Outlook	ST rating
RBC	AA-	Stable	A-1+	RBC	Aa3	Stable	P-1	RBC	AA	Stable	F1+
HSBC Bank plc	AA-	Negative	A-1+	HSBC Bank plc	Aa3	Negative	P-1	HSBC Bank plc	AA-	Stable	F1+
Barclays Bank plc	A	Stable	A-1	Credit Suisse AG	A1	Stable	P-1	BNPP	A+	Stable	F1+
BNPP	A	Stable	A-1	BNPP	A2	Stable	P-1	Deutsche Bank	A+	Stable	F1+
Credit Suisse AG	A	Stable	A-1	Crédit Agricole	A2	Stable	P-1	JPMorgan	A+	Stable	F1
Deutsche Bank	A	Stable	A-1	Deutsche Bank	A2	Stable	P-1	Bank of America	A	Stable	F1
UBS AG	A	Stable	A-1	<b>Societe Générale</b>	<b>A2</b>	<b>Stable</b>	<b>P-1</b>	Barclays Bank plc	A	Stable	F1
JPMorgan	A	Negative	A-1	UBS AG	A2	Stable	P-1	Crédit Agricole	A	Stable	F1
Crédit Agricole	A	Negative	A-1	Barclays Bank plc	A2	Negative	P-1	Credit Suisse AG	A	Stable	F1
<b>Societe Générale</b>	<b>A</b>	<b>Negative</b>	<b>A-1</b>	Goldman Sachs	A3	Poss. Downgr.	P-2	Citigroup	A	Stable	F1
RBS Bank plc	A	Negative	A-1	JPMorgan	A2	Poss. Downgr.	P-1	Goldman Sachs	A	Stable	F1
Bank of America	A-	Negative	A-2	RBS Bank plc	A3	Poss. Downgr.	P-2	Morgan Stanley	A	Stable	F1
Citigroup	A-	Negative	A-2	Morgan Stanley	Baa1	Poss. Downgr.	P-2	<b>Societe Générale</b>	<b>A</b>	<b>Stable</b>	<b>F1</b>
Goldman Sachs	A-	Negative	A-2	Bank of America	Baa2	Poss. Downgr.	P-2	RBS Bank plc	A	Stable	F1
Morgan Stanley	A-	Negative	A-2	Citigroup	Baa2	Poss. Downgr.	P-2	UBS AG	A	Stable	F1

Source: DBRS, FitchRatings, Moody's and S&amp;P as of 03/09/2013

## APPENDIX: SG SCF COVERED BOND PROGRAMME

### Program Term

- Société Générale SCF (*Société de Crédit Foncier*) has been established in October 2007. The inaugural issuance took place in May 2008
- EUR 15bn EMTN program
- Rated AAA (S&P) / Aaa (Moody's)
- Listing: Euronext Paris

### Assets(\*)

- Specialized in refinancing exposures to / or guaranteed by eligible public entities
- Transfer by way of security using L211-38 from the French *Code Monétaire et Financier* (“*remise en pleine propriété à titre de garantie*”)
- Cover pool size: EUR 12.8bn
- 1,641 loans originated by Société Générale to French (91.7% of the cover pool), US (1.5%), Belgian (1.0%), UAE (2.7%), Germany (0.8%) and supranational (2.3%) public entities
- Exposures geared towards highly rated regions of France (main regions: Ile de France 20.9%, Rhône-Alpes 12.2%, Provence-Alpes-Côte d’Azur 9.97%)
- Well balanced between municipalities 26.0%, departments 23.1%, regions 10.5%, hospitals 17.5% and others for 22.9%
- No delinquencies
- Current OC: 47.7%
- Weighted average life of 7.6 years
- 77.25% of the cover pool is eligible for ECB refinancing transactions

### Obligations Foncières(\*)

- Compliant with provision 52(4) of the EU UCITS and the Capital Requirement Directive
- 28 outstanding series for a total of EUR 8.7bn
- Weighted average life of 6.29 years
- Benchmark transactions and private placements

Figures as of end of June 2013

## APPENDIX: SG SFH COVERED BOND PROGRAMME

### Program

- Société Générale SFH (*Société de Financement de l'Habitat*) was created in April 2011
- The inaugural issuance took place in May 2011
- EUR 25bn EMTN Program
- Listing: Euronext Paris

### Assets(\*)

At SG SFH level (following restructuring occurred in October 2012):

- Collateralised loans to SG (EUR 20.5bn)

Based on a merged and look-through approach:

- Refinancing home loans originated in the SG retail network
- Transfer by way of security using L211-38 from French *Code Monétaire et Financier* (“*remise en pleine propriété à titre de garantie*”)
- Cover pool size: EUR 25.5bn
- 361,300 home loans to individuals financing French residential real estate
- Cover pool made of home loans all 100% guaranteed by Crédit Logement (A+/Aa3 – S&P/Moody's)
- No defaults, weighted average life of 8.4 years
- Current OC: 24.2%

### *Obligations de Financement de l'Habitat(\*)*

- Compliant with provision 52(4) of the EU UCITS and the Capital Requirement Directive
- 17 outstanding series for a total of EUR 20.5bn of which 7 series placed with external investors for EUR 6.94bn
- Weighted average life of 8.2 years
- Benchmark transactions and private placements

*Figures as of end of June 2013*

## APPENDIX: SG SFH COVER POOL CHARACTERISTICS

<b>Loan type</b>	100% prime French residential loans guaranteed by Crédit Logement (A+/Aa3)
<b>Pool size</b>	EUR 25.5bn
<b>Number of loans</b>	361,300 (average EUR 70,462 balance remaining per loan)
<b>Current WA LTV</b>	60.73%
<b>WA Seasoning</b>	54 months
<b>Interest rate type</b>	92.6% fixed, 7.40% capped/floored variable
<b>Geographic distribution</b>	Ile-de-France 43.3%, Provence Alpes Côte d'Azur 8.1%, Rhône-Alpes 7.6%, Aquitaine 4.3%, Nord-Pas-de-Calais 4.2%, Haute-Normandie 3.5%, Pays de la Loire 3.3%, Languedoc-Roussillon 3.3%, Midi-Pyrénées 3.2%, Bretagne 2.8%, Picardie 2.7%, Centre 2.3%, Other 11.1%
<b>Liabilities</b>	EUR 20.5bn FRN (Aaa/AAA) for a nominal OC of 24.2%

*Figures as of end of June 2013*



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2ND QUARTER AND 1ST HALF RESULTS

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## QUARTERLY INCOME STATEMENT BY CORE BUSINESS

In EUR M	French Networks		International Retail Banking		Specialised Financial Services & Insurance		Corporate & Investment Banking		Private Banking, Global Investment Management and Services		Corporate Centre		Group	
	Q2 12	Q2 13	Q2 12	Q2 13	Q2 12	Q2 13	Q2 12	Q2 13	Q2 12	Q2 13	Q2 12	Q2 13	Q2 12	Q2 13
	Net banking income	2,037	2,069	1,239	1,100	877	891	1,223	1,688	533	501	363	(16)	6,272
Operating expenses	(1,277)	(1,298)	(758)	(662)	(453)	(459)	(1,005)	(1,025)	(472)	(421)	(17)	(43)	(3,982)	(3,908)
Gross operating income	760	771	481	438	424	432	218	663	61	80	346	(59)	2,290	2,325
Net cost of risk	(212)	(274)	(360)	(279)	(168)	(153)	(84)	(180)	1	(4)	1	(96)	(822)	(986)
Operating income	548	497	121	159	256	279	134	483	62	76	347	(155)	1,468	1,339
Net profits or losses from other assets	0	1	(3)	0	(2)	(1)	3	(1)	8	0	(28)	1	(22)	0
Net income from companies accounted for by the equity method	2	1	0	3	(10)	6	0	0	25	27	(3)	0	14	37
Impairment losses on goodwill	0	0	(250)	0	0	0	0	0	(200)	0	0	0	(450)	0
Income tax	(187)	(179)	(27)	(35)	(74)	(83)	(2)	(105)	(22)	(19)	(129)	115	(441)	(306)
Net income	363	320	(159)	127	170	201	135	377	(127)	84	187	(39)	569	1,070
O.w. non controlling interests	3	1	72	68	3	4	4	3	2	0	49	39	133	115
Group net income	360	319	(231)	59	167	197	131	374	(129)	84	138	(78)	436	955
Average allocated capital	8,370	8,693	5,213	4,469	5,176	5,140	12,020	9,301	1,856	1,728	9,302*	12,430*	41,937	41,761
Group ROE (after tax)													3.5%	8.4%

\* Calculated as the difference between total Group capital and capital allocated to the core businesses

## HALF YEAR INCOME STATEMENT BY CORE BUSINESS

In EUR M	French Networks		International Retail Banking		Corporate & Investment Banking		Specialised Financial Services & Insurance		Private Banking, Global Investment Management and Services		Corporate Centre		Group	
	H1 12	H1 13	H1 12	H1 13	H1 12	H1 13	H1 12	H1 13	H1 12	H1 13	H1 12	H1 13	H1 12	H1 13
Net banking income	4,083	<b>4,084</b>	2,465	<b>2,231</b>	3,090	<b>3,592</b>	1,726	<b>1,759</b>	1,086	<b>958</b>	133	<b>(1,303)</b>	12,583	<b>11,321</b>
Operating expenses	(2,624)	<b>(2,608)</b>	(1,516)	<b>(1,360)</b>	(2,225)	<b>(2,186)</b>	(908)	<b>(901)</b>	(956)	<b>(818)</b>	(82)	<b>(102)</b>	(8,311)	<b>(7,975)</b>
Gross operating income	<b>1,459</b>	<b>1,476</b>	<b>949</b>	<b>871</b>	<b>865</b>	<b>1,406</b>	<b>818</b>	<b>858</b>	<b>130</b>	<b>140</b>	<b>51</b>	<b>(1,405)</b>	<b>4,272</b>	<b>3,346</b>
Net cost of risk	(415)	<b>(575)</b>	(710)	<b>(552)</b>	(237)	<b>(254)</b>	(334)	<b>(308)</b>	(7)	<b>(2)</b>	(21)	<b>(222)</b>	(1,724)	<b>(1,913)</b>
Operating income	<b>1,044</b>	<b>901</b>	<b>239</b>	<b>319</b>	<b>628</b>	<b>1,152</b>	<b>484</b>	<b>550</b>	<b>123</b>	<b>138</b>	<b>30</b>	<b>(1,627)</b>	<b>2,548</b>	<b>1,433</b>
Net profits or losses from other assets	0	<b>0</b>	(3)	<b>3</b>	3	<b>3</b>	(2)	<b>(1)</b>	10	<b>1</b>	(15)	<b>442</b>	(7)	<b>448</b>
Net income from companies accounted for by the equity method	4	<b>3</b>	2	<b>6</b>	0	<b>0</b>	(7)	<b>12</b>	61	<b>53</b>	1	<b>2</b>	61	<b>76</b>
Impairment losses on goodwill	0	<b>0</b>	(250)	<b>0</b>	0	<b>0</b>	0	<b>0</b>	(200)	<b>0</b>	0	<b>0</b>	(450)	<b>0</b>
Income tax	(356)	<b>(324)</b>	(52)	<b>(71)</b>	(140)	<b>(280)</b>	(138)	<b>(164)</b>	(40)	<b>(34)</b>	(15)	<b>448</b>	(741)	<b>(425)</b>
Net income	692	<b>580</b>	(64)	<b>257</b>	491	<b>875</b>	337	<b>397</b>	(46)	<b>158</b>	1	<b>(735)</b>	1,411	<b>1,532</b>
O.w. non controlling interests	6	<b>5</b>	122	<b>119</b>	9	<b>7</b>	7	<b>8</b>	2	<b>1</b>	94	<b>73</b>	240	<b>213</b>
Group net income	<b>686</b>	<b>575</b>	<b>(186)</b>	<b>138</b>	<b>482</b>	<b>868</b>	<b>330</b>	<b>389</b>	<b>(48)</b>	<b>157</b>	<b>(93)</b>	<b>(808)</b>	<b>1,171</b>	<b>1,319</b>
Average allocated capital	8,450	<b>8,693</b>	5,182	<b>4,774</b>	12,121	<b>9,473</b>	5,188	<b>5,126</b>	1,838	<b>1,718</b>	8,994*	<b>11,750*</b>	41,769	<b>41,530</b>
Group ROE (after tax)													<b>4.9%</b>	<b>5.6%</b>

\* Calculated as the difference between total Group capital and capital allocated to the core businesses

## LEGACY ASSETS, NON ECONOMIC AND NON RECURRING ITEMS

Q2 13	Net banking income	Operating expenses	Others	Cost of risk	Group net income	
Legacy assets	84	(12)		(131)	(42)	Corporate & Investment Banking
Revaluation of own financial liabilities	53				35	Corporate Centre
Provision for disputes				(100)	(100)	Corporate Centre
Capital gain on Piraeus stake disposal	33				21	Corporate Centre
Accounting impact of CVA / DVA	(106)				(75)	Corporate & Investment Banking
<b>TOTAL</b>	<b>64</b>				<b>(162)</b>	<b>Group</b>

Q2 12	Net banking income	Operating expenses	Others	Cost of risk	Group net income	
Legacy assets	(112)	(14)	(1)	(38)	(114)	Corporate & Investment Banking
SG CIB core deleveraging	(159)				(110)	Corporate & Investment Banking
Revaluation of own financial liabilities	206				136	Corporate Centre
Buy Back Tier 2 debt	305				195	Corporate Centre
Impairment & capital losses			(200)		(200)	Private Banking, Global Investment Management and Services
Impairment & capital losses			(26)		(26)	Corporate Centre
Impairment & capital losses			(250)		(250)	International retail banking
<b>TOTAL</b>	<b>240</b>				<b>(369)</b>	<b>Group</b>

## LEGACY ASSETS, NON ECONOMIC AND NON RECURRING ITEMS

H1 13	Net banking income	Operating expenses	Others	Cost of risk	Group net income	
Legacy assets	74	(30)		(166)	(87)	Corporate & Investment Banking
Revaluation of own financial liabilities	(992)				(650)	Corporate Centre
Capital gain on NSGB disposal			417		377	Corporate Centre
Adjustment on TCW disposal			24		21	Corporate Centre
Accounting impact of CVA / DVA	(170)				(121)	Corporate & Investment Banking
Provision for disputes				(200)	(200)	Corporate Centre
Capital gain on Piraeus stake disposal	33				21	Corporate Centre
<b>TOTAL</b>	<b>(1,055)</b>				<b>(639)</b>	<b>Group</b>

H1 12	Net banking income	Operating expenses	Others	Cost of risk	Group net income	
Legacy assets	(169)	(28)	(1)	(153)	(242)	Corporate & Investment Banking
SG CIB core deleveraging	(385)				(266)	Corporate & Investment Banking
Revaluation of own financial liabilities	25				17	Corporate Centre
Greek sovereign exposure				(23)	(16)	Corporate Centre
Buy Back Tier 2 debt	305				195	Corporate Centre
Impairment & capital losses			(200)		(200)	Private Banking, Global Investment
Impairment & capital losses			(26)		(26)	Corporate Centre
Impairment & capital losses			(250)		(250)	International retail banking
<b>TOTAL</b>	<b>(224)</b>				<b>(788)</b>	<b>Group</b>

## PRUDENTIAL CAPITAL RATIOS BASEL 2.5

<i>In EUR bn</i>	31 Mar.13	30 June 13
<b>Shareholder equity group share</b>	<b>49.9</b>	<b>49.4</b>
Deeply subordinated notes*	(5.3)	(4.5)
Undated subordinated notes*	(1.6)	(1.6)
Dividend to be paid & interest on subordinated notes	(0.8)	(0.6)
Goodwill and intangibles	(7.8)	(7.6)
Non controlling interests	3.2	3.2
Deductions and other prudential adjustments	(3.9)	(3.5)
<b>Core Tier 1 capital</b>	<b>33.8</b>	<b>34.9</b>
Additional Tier 1 capital	5.9	5.1
<b>Tier 1 capital</b>	<b>39.8</b>	<b>40.0</b>
Tier 2 capital	4.4	5.3
<b>Total Basel 2 Capital (Tier 1 and Tier 2)</b>	<b>44.1</b>	<b>45.3</b>
RWA	320.2	313.8
<b>Core Tier 1 ratio</b>	<b>10.6%</b>	<b>11.1%</b>
<b>Tier 1 ratio</b>	<b>12.4%</b>	<b>12.7%</b>
<b>Total capital ratio</b>	<b>13.8%</b>	<b>14.4%</b>

\* Excluding issue premiums on deeply subordinated notes and on undated subordinated notes  
Basel 2 including CRD3 requirements

## PRUDENTIAL CAPITAL RATIOS BASEL 3

<i>In EUR bn</i>	31 Mar.13	30 June 13
<b>Shareholder equity group share</b>	<b>49.9</b>	<b>49.4</b>
Deeply subordinated notes*	(5.3)	(4.5)
Undated subordinated notes*	(1.6)	(1.6)
Dividend to be paid & interest on subordinated notes	(0.8)	(0.6)
Goodwill and intangibles	(7.8)	(7.6)
Non controlling interests	3.2	3.2
Deductions and other prudential adjustments**	(6.0)	(5.3)
<b>Common equity Tier One capital</b>	<b>31.7</b>	<b>33.1</b>
Additional Tier 1 capital	5.1	4.3
<b>Basel 3 Tier 1 capital</b>	<b>36.8</b>	<b>37.4</b>
Tier 2 capital	6.3	6.9
<b>Total Basel 3 Capital (Tier 1 and Tier 2)</b>	<b>43.1</b>	<b>44.3</b>
Basel 2.5 RWA	320.2	313.8
Additional RWA	46.5	39.3
<b>Basel 3 RWA</b>	<b>366.7</b>	<b>353.1</b>
<b>Core Tier 1 ratio Basel 3</b>	<b>8.7%</b>	<b>9.4%</b>
<b>Tier 1 ratio Basel 3</b>	<b>10.0%</b>	<b>10.6%</b>
<b>Total capital ratio</b>	<b>11.8%</b>	<b>12.5%</b>

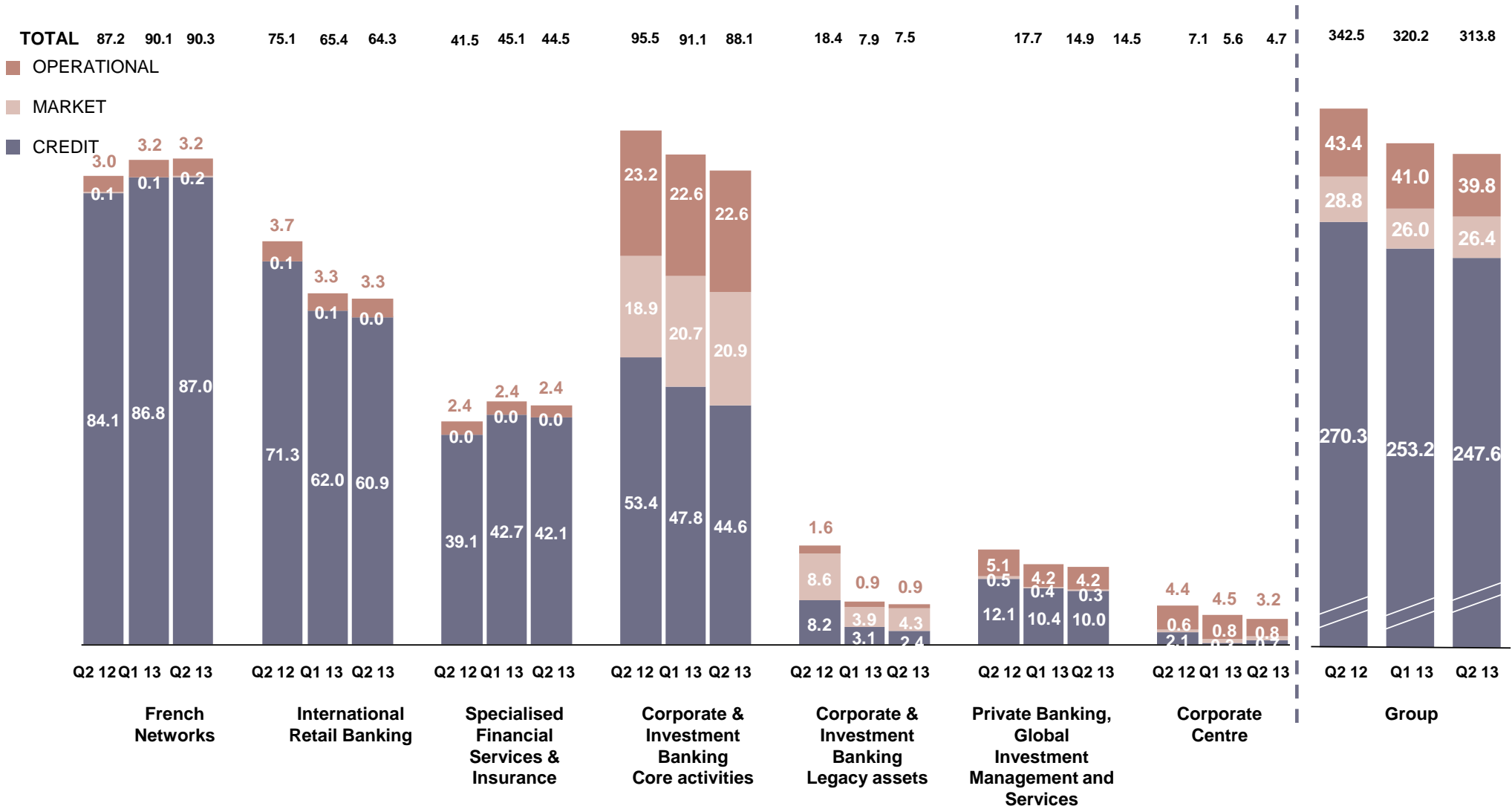
Based on our understanding of CRR/CRD4 rules as published on June 26<sup>th</sup>

\* Excluding issue premiums on deeply subordinated notes and on undated subordinated notes

\*\* Fully loaded deductions



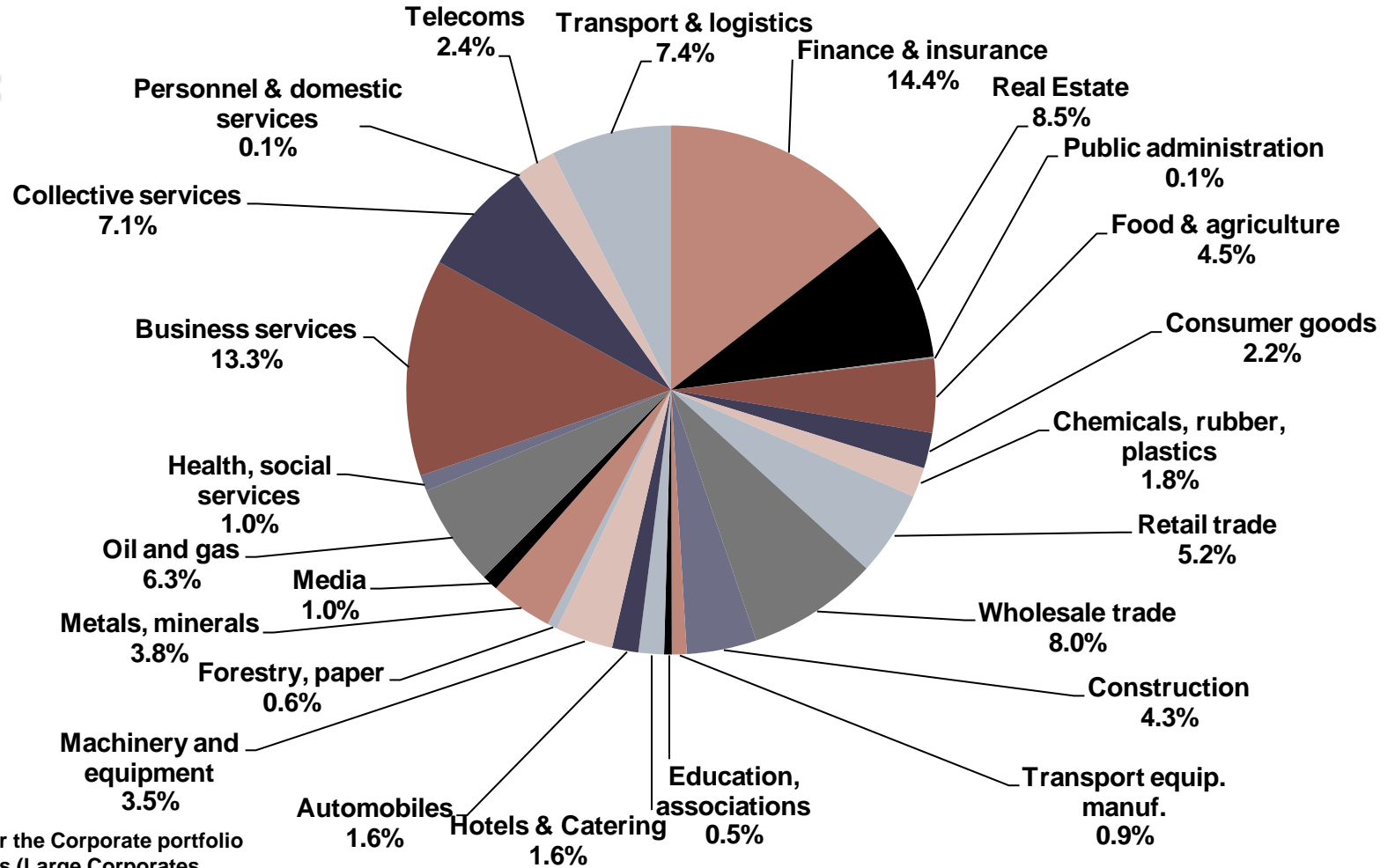
**BASEL 2.5 (CRD3) RISK-WEIGHTED ASSETS\* (in EUR bn)**



\* Includes the entities reported under IFRS 5 until disposal

**BREAKDOWN OF SG GROUP COMMITMENTS BY SECTOR AT 30 JUNE 2013**

**EAD Corporate:  
EUR 262bn\***

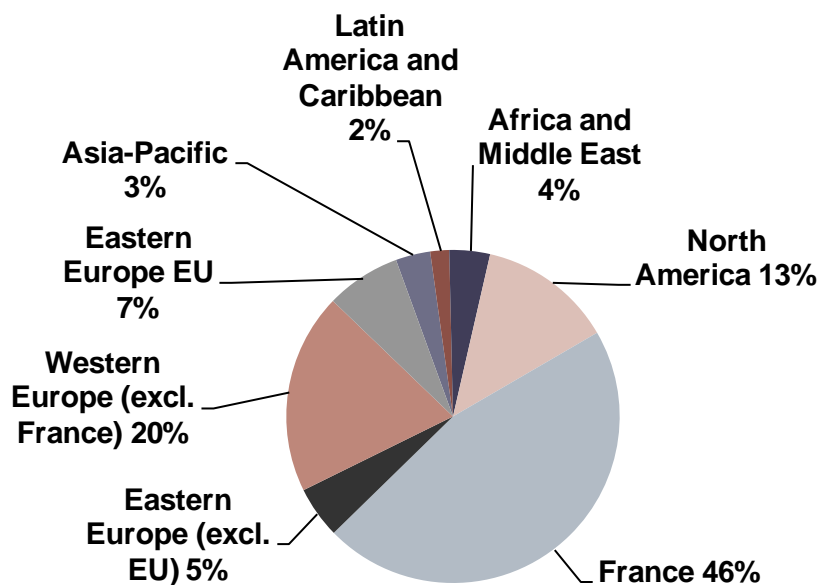


\* On and off-balance sheet EAD for the Corporate portfolio as defined by the Basel regulations (Large Corporates including Insurance companies, Funds and Hedge funds, SMEs and specialised financing).  
Total credit risk (debtor, issuer and replacement risk, excluding fixed assets, equities and accruals)

**GEOGRAPHIC BREAKDOWN OF SG GROUP COMMITMENTS AT 30 JUNE 2013**

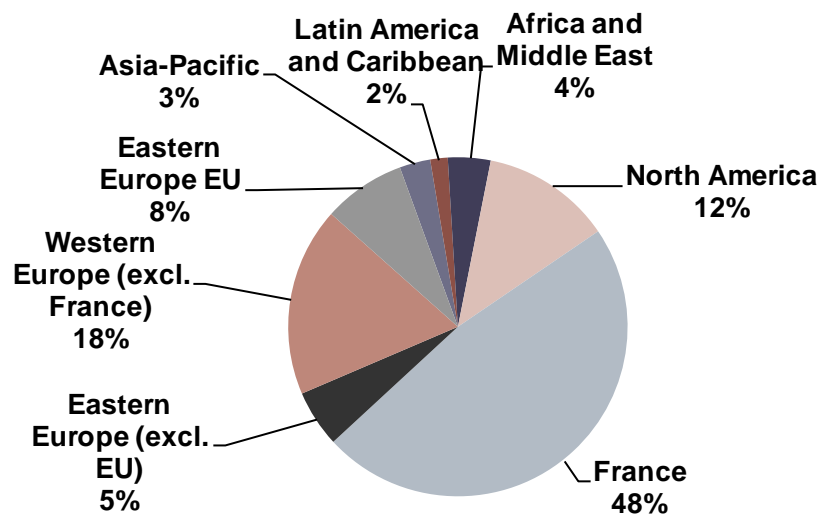
**On- and off-balance sheet EAD\***

All customers included: EUR 687bn



**On-balance sheet EAD\***

All customers included: EUR 560bn



\* Total credit risk (debtor, issuer and replacement risk for all portfolios, excluding fixed assets, equities and accruals)

GIIPS SOVEREIGN EXPOSURES <sup>(1)</sup>Net exposures<sup>(2)</sup> (in EUR bn)

	30.06.2013			31.03.2013		
	Total	<i>o.w. positions in banking book</i>	<i>o.w. positions in trading book</i>	Total	<i>o.w. positions in banking book</i>	<i>o.w. positions in trading book</i>
Greece	0.0	0.0	0.0	0.0	0.0	0.0
Ireland	0.1	0.0	0.1	0.1	0.0	0.1
Italy	2.1	1.0	1.2	1.8	1.2	0.7
Portugal	0.1	0.0	0.1	0.2	0.0	0.2
Spain	0.9	0.6	0.3	1.0	0.6	0.4

(1) Methodology defined by the European Banking Authority (EBA) for the European bank capital requirements tests as of 3rd October 2012

(2) Perimeter excluding direct exposure to derivatives.

Banking book, net of provisions at amortised cost adjusted with accrued interests, premiums and discounts.

Trading Book, net of CDS positions (difference between the market value of long positions and that of short positions).

## INSURANCE SUBSIDIARIES' EXPOSURES TO GIIPS SOVEREIGN RISK

**Exposures in the banking book (in EUR bn)**

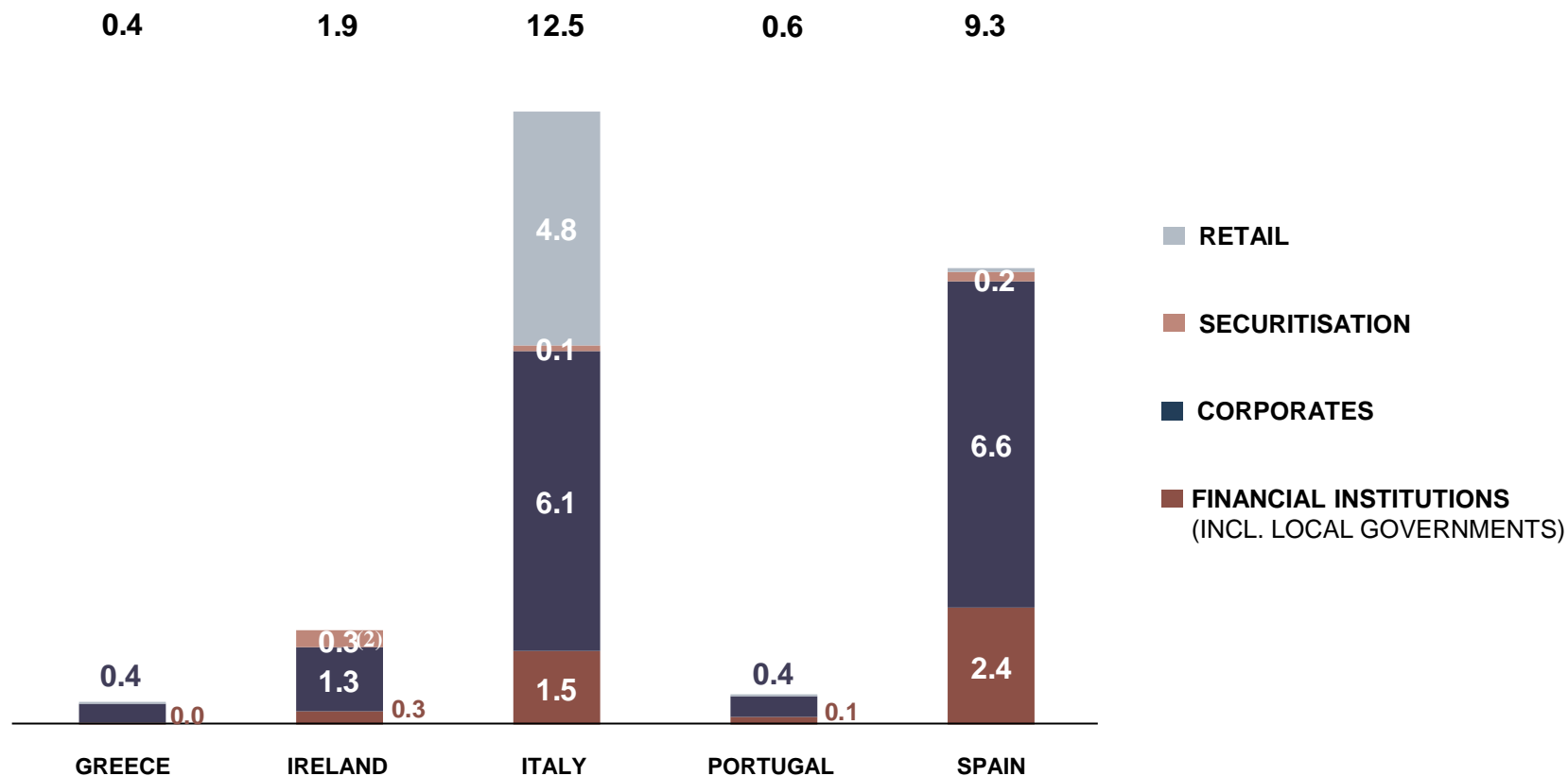
	30.06.2013		31.03.2013	
	<i>Gross exposure (1)</i>	<i>Net exposure (2)</i>	<i>Gross exposure (1)</i>	<i>Net exposure (2)</i>
<b>Greece</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>
<b>Ireland</b>	<b>0.4</b>	<b>0.0</b>	<b>0.5</b>	<b>0.0</b>
<b>Italy</b>	<b>2.3</b>	<b>0.1</b>	<b>2.3</b>	<b>0.1</b>
<b>Portugal</b>	<b>0.1</b>	<b>0.0</b>	<b>0.1</b>	<b>0.0</b>
<b>Spain</b>	<b>1.3</b>	<b>0.1</b>	<b>1.3</b>	<b>0.1</b>

*(1) Gross exposure (net book value) excluding securities guaranteed by Sovereigns*

*(2) Net exposure after tax and contractual rules on profit-sharing*

GROUP EXPOSURE TO GIIPS NON SOVEREIGN RISK<sup>(1)</sup>

On-and off-balance sheet EAD (in EUR bn)

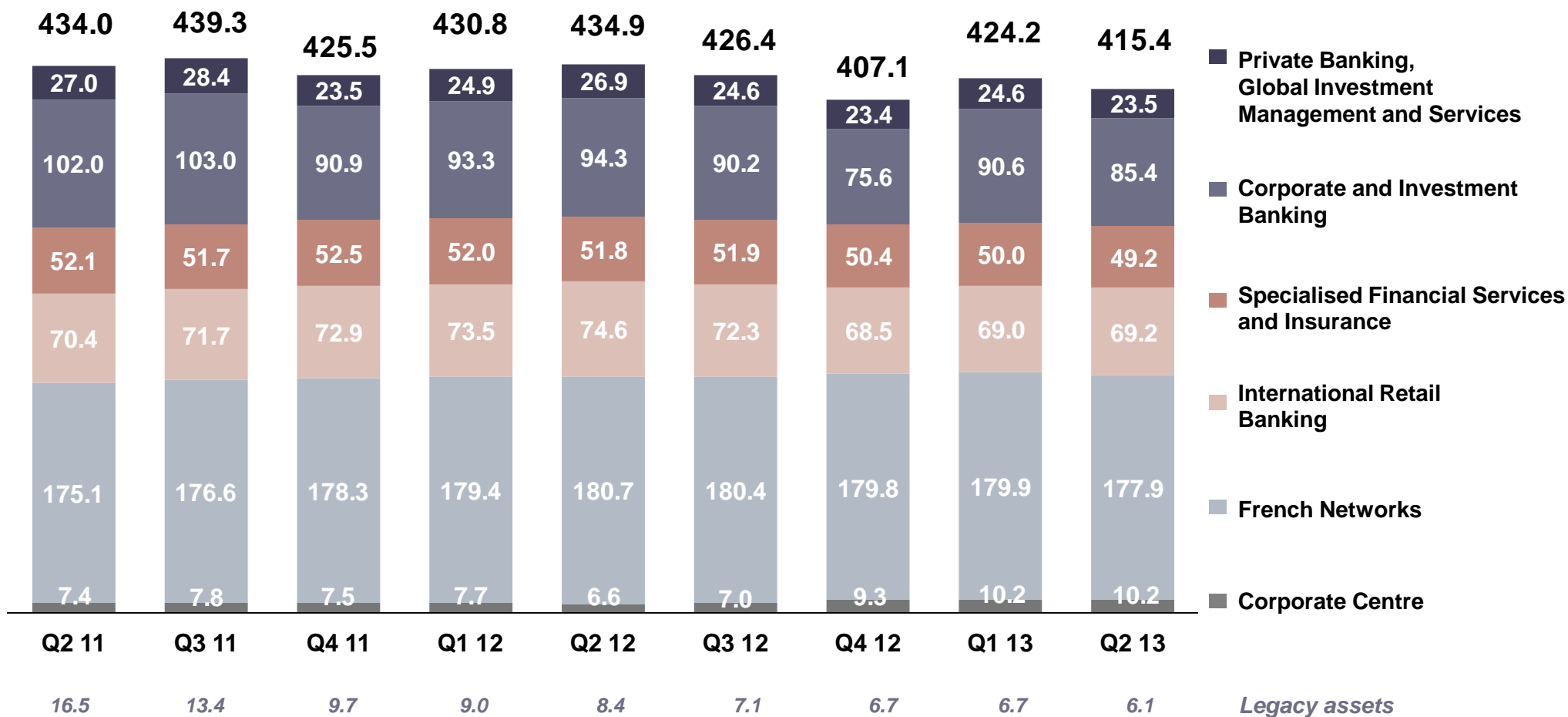


(1) Based on EBA July 2011 methodology

(2) Securitisation exposure in Ireland: underlying exposure to GIIPS countries around 5%

## CHANGE IN GROSS BOOK OUTSTANDINGS\*

End of period in EUR bn



\* Customer loans; deposits and loans due from banks and leasing  
Excluding entities reported under IFRS 5, notably Geniki and TCW since Q3 12, and NSGB in Q4 12

## DOUBTFUL LOANS\*

<i>In EUR bn</i>	31/12/2012**	31/03/2013	30/06/2013
<b>Gross book outstandings*</b>	<b>407.1</b>	<b>424.2</b>	<b>415.4</b>
<i>Doubtful loans</i>	<i>23.7</i>	<i>24.3</i>	<i>24.3</i>
<i>Collateral relating to doubtful loans</i>	<i>6.1</i>	<i>6.3</i>	<i>6.4</i>
<b>Provisionable commitments</b>	<b>17.7</b>	<b>18.0</b>	<b>17.8</b>
<b><i>Non performing loans ratio</i></b> (Provisionable commitments / Gross book outstandings)	<b>4.3%</b>	<b>4.2%</b>	<b>4.3%</b>
<b>Specific provisions</b>	<b>12.5</b>	<b>12.7</b>	<b>12.5</b>
<b><i>Specific provisions / Provisionable commitments</i></b>	<b>71%</b>	<b>71%</b>	<b>70%</b>
<b>Portfolio-based provisions</b>	<b>1.1</b>	<b>1.2</b>	<b>1.3</b>
<b><i>Doubtful loans coverage ratio</i></b> (Overall provisions / Provisionable commitments)	<b>77%</b>	<b>77%</b>	<b>78%</b>

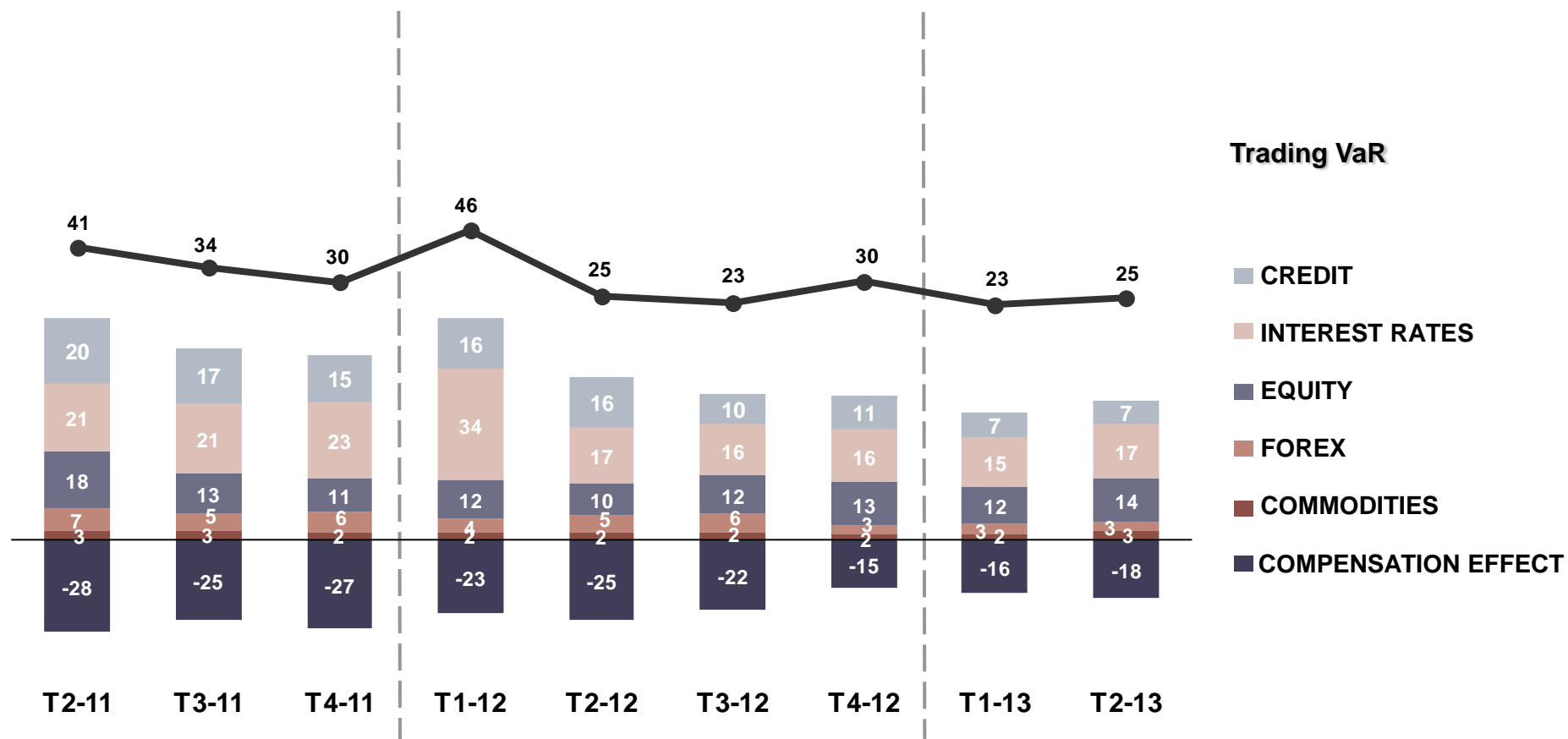
\* Customer loans, deposits at banks and loans due from banks and leasing. Excluding legacy assets (provisions of EUR 2.5 bn as of 30 June 2013, EUR 2.4 bn as of 31 March 2013 and EUR 2.3bn as of 31 Dec. 2012 )

\*\* Excluding entities reported under IFRS 5, notably Geniki and TCW since Q3 12, and NSGB in Q4 12



CHANGE IN TRADING VAR\*

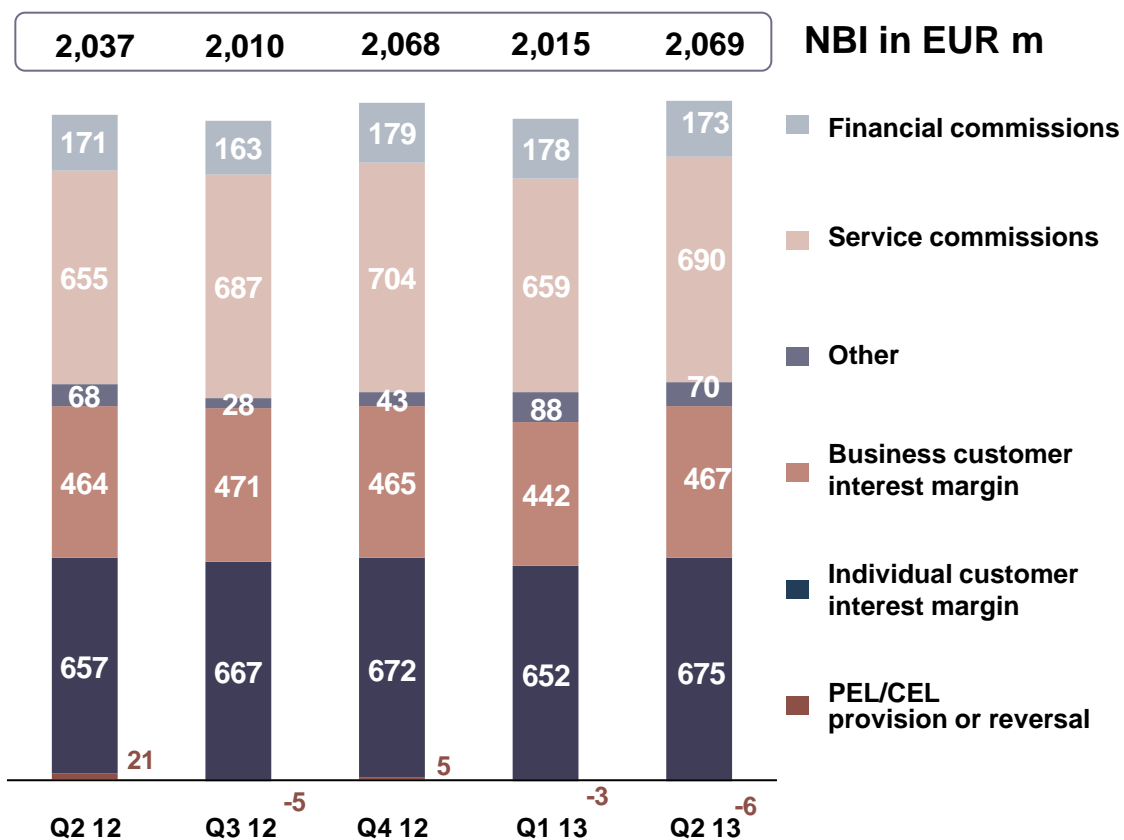
Quarterly average of 1-day, 99% Trading VaR (in EUR m)



\* Trading VaR: measurement over one year (i.e. 260 scenarii) of the greatest risk obtained after elimination of 1% of the most unfavourable occurrences. A reallocation of some Fixed Income and Forex products was implemented in Q3 12 in the VaR breakdown by risk factor, with restatement of the historical data. This reallocation does not represent a change in the VaR model, and has no impact on the Group's overall Trading VaR level.

## CHANGE IN NET BANKING INCOME

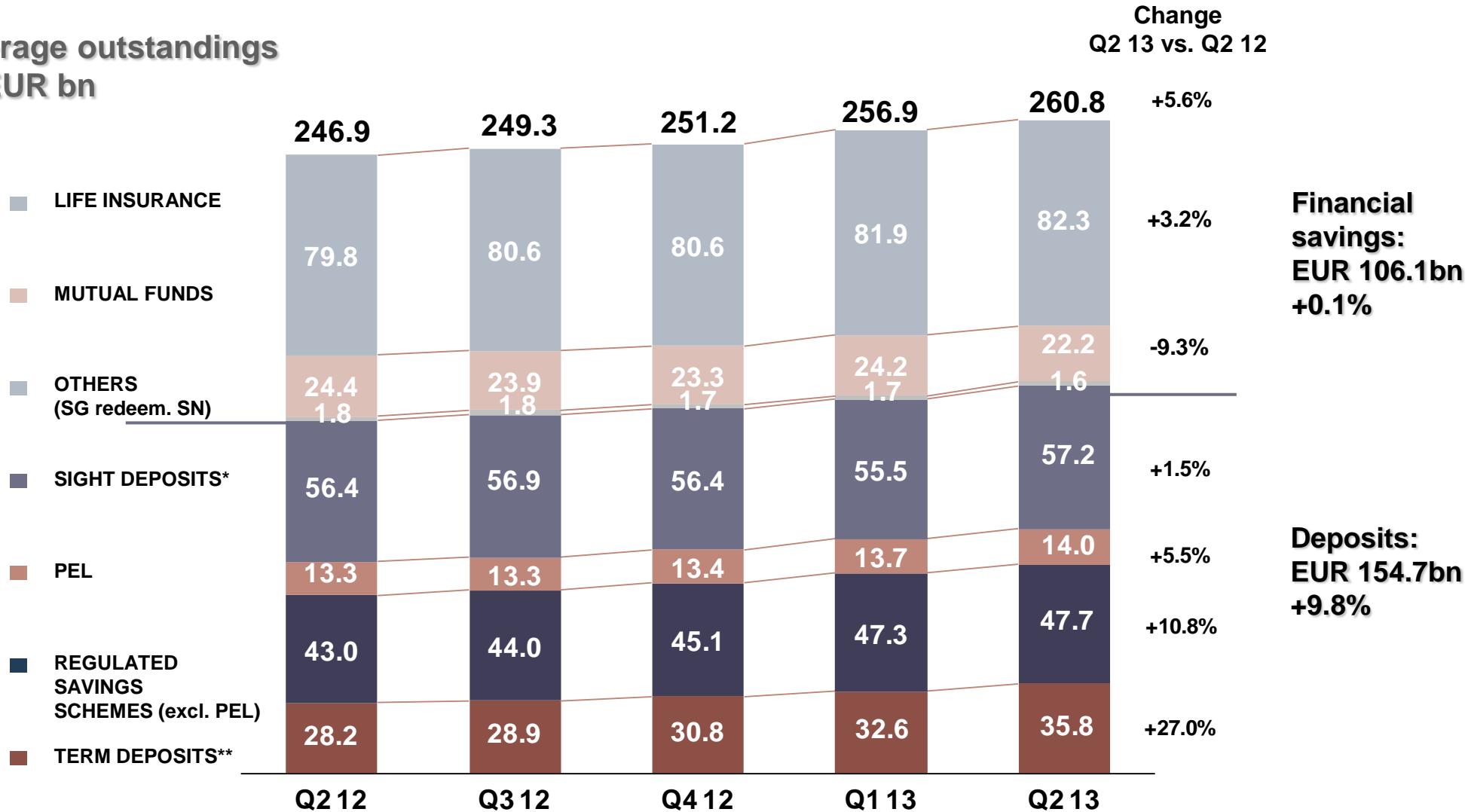
- Commissions: +4.4% vs. Q2 12
  - Financial commissions: +0.9%
  - Service commissions: +5.3%
  
- Interest margin: +1.9%<sup>(1)</sup> vs. Q2 12
  - Average deposit outstandings: +9.8%
  - Average loan outstandings: +0.0%
  - Gross interest margin: 2.37% (-2 bps vs. Q2 12)



(1) Excluding PEL/CEL

CUSTOMER DEPOSITS AND FINANCIAL SAVINGS

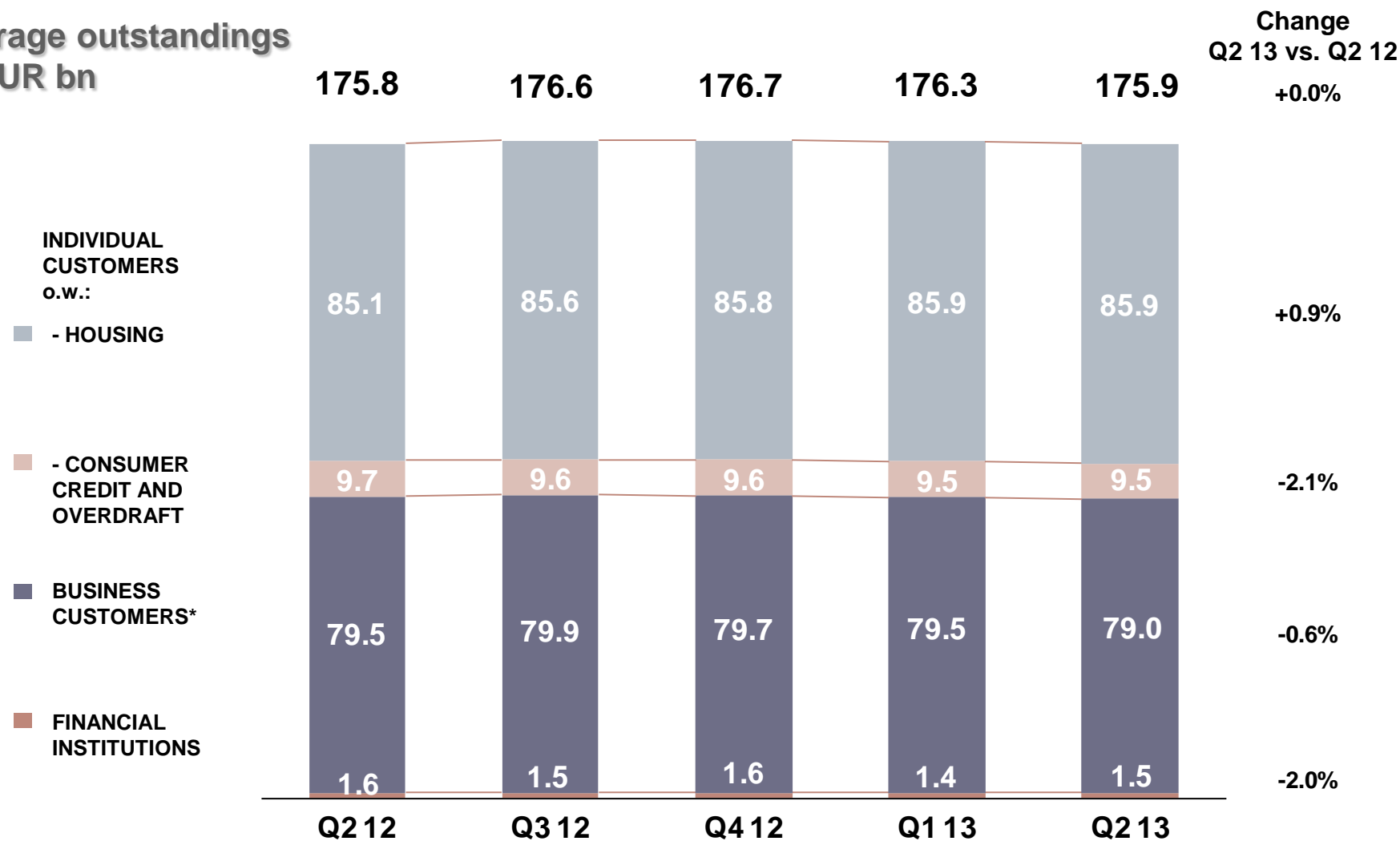
Average outstandings  
in EUR bn



\* Including deposits from Financial Institutions and currency deposits  
 \*\* Including deposits from Financial Institutions and medium-term notes

## LOAN OUTSTANDINGS

Average outstandings  
in EUR bn



\* SMEs, self-employed professionals, local authorities, corporates, NPOs  
Including foreign currency loans

## QUARTERLY RESULTS OF INTERNATIONAL RETAIL BANKING BY GEOGRAPHIC ZONE

In EUR m	Czech Republic		Romania		Russia (1)		Other CEE (2)		Mediterranean Basin (3)		Sub-sah. Africa, French territories and Asia		Other		Total	
	Q2 12	Q2 13	Q2 12	Q2 13	Q2 12	Q2 13	Q2 12	Q2 13	Q2 12	Q2 13	Q2 12	Q2 13	Q2 12	Q2 13	Q2 12	Q2 13
Net banking income	315	265	135	147	251	256	139	121	276	150	169	183	(46)	(22)	1,239	1,100
Operating expenses	(134)	(132)	(82)	(76)	(202)	(190)	(116)	(83)	(113)	(70)	(106)	(108)	(5)	(3)	(758)	(662)
Gross operating income	181	133	53	71	49	66	23	38	163	80	63	75	(51)	(25)	481	438
Net cost of risk	(12)	(7)	(86)	(70)	(75)	(49)	(94)	(51)	(53)	(48)	(27)	(48)	(13)	(6)	(360)	(279)
Operating income	169	126	(33)	1	(26)	17	(71)	(13)	110	32	36	27	(64)	(31)	121	159
Net profits or losses from other assets	0	(1)	0	0	(2)	0	1	1	0	0	0	3	(2)	(3)	(3)	0
Impairment losses on goodwill	0	0	0	0	(250)	0	0	0	0	0	0	0	0	0	(250)	0
Group net income	81	60	(15)	0	(271)	10	(54)	(10)	59	19	19	11	(50)	(31)	(231)	59
C/I ratio	43%	50%	61%	52%	80%	74%	83%	69%	41%	47%	-63%	59%	NM	NM	61%	60%

(1) Russia structure includes Rosbank, Delta Credit and their consolidated subsidiaries in International Retail Banking and 25% of Rusfinance

(2) Stake in Geniki sold in December 2012. Contribution to Group Net Income: EUR -54m in Q2 12

(3) Stake in NSGB sold in March 2013. Contribution to Group Net Income: EUR +26m in Q2 12

## HALF YEAR RESULTS OF INTERNATIONAL RETAIL BANKING BY GEOGRAPHIC ZONE












In EUR m	Czech Republic		Romania		Russia (1)		Other CEE (2)		Mediterranean Basin (3)		Sub-sah. Africa, French territories and Asia		Autres		Total	
	H1 12	H1 13	H1 12	H1 13	H1 12	H1 13	H1 12	H1 13	H1 12	H1 13	H1 12	H1 13	H1 12	H1 13	H1 12	H1 13
Net banking income	599	526	291	295	491	510	290	239	510	357	329	350	(45)	(46)	2,465	2,231
Operating expenses	(263)	(257)	(164)	(155)	(416)	(384)	(232)	(165)	(223)	(171)	(209)	(218)	(9)	(10)	(1,516)	(1,360)
Gross operating income	336	269	127	140	75	126	58	74	287	186	120	132	(54)	(56)	949	871
Net cost of risk	(34)	(35)	(168)	(150)	(130)	(77)	(198)	(103)	(95)	(91)	(55)	(84)	(30)	(12)	(710)	(552)
Operating income	302	234	(41)	(10)	(55)	49	(140)	(29)	192	95	65	48	(84)	(68)	239	319
Net profits or losses from other assets	0	(1)	(1)	0	(2)	1	0	2	0	0	0	1	0	0	(3)	3
Impairment losses on goodwill	0	0	0	0	(250)	0	0	0	0	0	0	0	0	0	(250)	0
Group net income	144	111	(18)	(5)	(291)	29	(108)	(22)	110	60	37	22	(60)	(57)	(186)	138
C/I ratio	44%	49%	56%	53%	85%	75%	80%	69%	44%	48%	64%	62%	-20%	-22%	62%	61%

(1) Russia structure includes Rosbank, Delta Credit and their consolidated subsidiaries in International Retail Banking and 25% of Rusfinance

(2) Stake in Geniki sold in December 2012. Contribution to Group Net Income: EUR -116m in H1 12

(3) Stake in NSGB sold in March 2013. Contribution to Group Net Income: EUR +46m in H1 12 and EUR 20m in Q1 13

## INDICATORS OF MAJOR SUBSIDIARIES AT END-JUNE 2013

	Ownership percentage	Credit RWAs*	Loans*	Deposits*	Loan to deposit ratio (as %)	Group share of the Market capitalisation*
 <b>Russia (Rosbank)</b>	82.4%	11,831	9,772	8,524	114.6%	-
 <b>Russia (Delta Credit Bank)</b>	82.4%	720	1,905	28	n/a	-
 <b>Czech Republic (KB)</b>	60.7%	11,395	17,764	23,516	75.5%	3,297
 <b>Romania (BRD)</b>	60.2%	8,246	6,934	7,457	93.0%	703
 <b>Croatia (SB)</b>	100.0%	2,578	2,353	2,315	101.6%	-
 <b>Slovenia (SKB)</b>	99.7%	1,824	2,164	1,558	138.9%	-
 <b>Serbia (SGS)</b>	100.0%	1,501	1,260	887	142.0%	-
 <b>Bulgaria (SGEB)</b>	99.7%	1,615	1,499	1,209	123.9%	-
 <b>Morocco (SGMA)</b>	56.9%	6,055	5,612	5,071	110.7%	-
 <b>Algeria (SGA)</b>	100.0%	1,357	997	1,584	62.9%	-
 <b>Tunisia (UIB)</b>	57.2%	1,274	1,416	1,256	112.7%	-

\* In EUR m

## QUARTERLY RESULTS

	Specialised Financial Services			Insurance			Total Specialised Financial Services and Insurance			
	Q2 12	Q2 13	Change	Q2 12	Q2 13	Change	Q2 12	Q2 13	Change	
Net banking income	707	706	+1%*	170	185	+9%*	877	891	+2%	+2%*
Operating expenses	(390)	(390)	+2%*	(63)	(69)	+10%*	(453)	(459)	+1%	+3%*
Gross operating income	317	316	-1%*	107	116	+8%*	424	432	+2%	+1%*
Net cost of risk	(168)	(153)	-8%*	0	0	NM*	(168)	(153)	-9%	-8%*
Operating income	149	163	+7%*	107	116	+8%*	256	279	+9%	+7%*
Net profits or losses from other assets	(2)	(1)		0	0		(2)	(1)		
Net income from companies accounted for by the equity method	(10)	6		0	0		(10)	6		
Impairment losses on goodwill	0	0		0	0		0	0		
Income tax	(42)	(48)		(32)	(35)		(74)	(83)		
Net income	95	120		75	81		170	201		
O.w. non controlling interests	3	4		0	0		3	4		
Group net income	92	116	+24%*	75	81	+9%*	167	197	+18%	+18%*
Average allocated capital	3,775	3,654		1,401	1,486		5,176	5,140		

\* When adjusted for changes in Group structure and at constant exchange rates



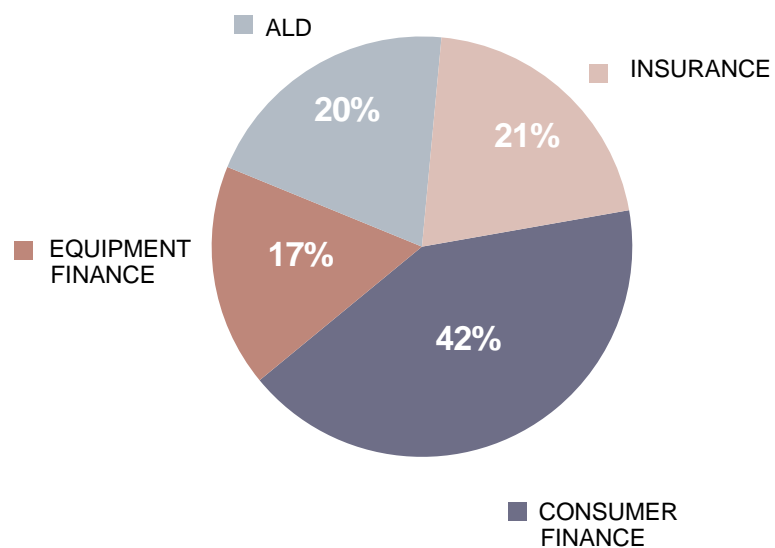
## HALF YEAR RESULTS

	Specialised Financial Services			Insurance			Total Specialised Financial Services and Insurance			
	H1 12	H1 13	Change	H1 12	H1 13	Change	H1 12	H1 13	Change	
Net banking income	1,389	<b>1,391</b>	+1%*	337	<b>368</b>	+10%*	1,726	<b>1,759</b>	+2%	+2%*
Operating expenses	(780)	<b>(765)</b>	0%*	(128)	<b>(136)</b>	+6%*	(908)	<b>(901)</b>	-1%*	1%*
Gross operating income	<b>609</b>	<b>626</b>	+1%*	<b>209</b>	<b>232</b>	+13%*	<b>818</b>	<b>858</b>	+5%	+4%*
Net cost of risk	(334)	<b>(308)</b>	-6%*	0	<b>0</b>	NM*	(334)	<b>(308)</b>	-8%	-6%*
Operating income	<b>275</b>	<b>318</b>	+10%*	<b>209</b>	<b>232</b>	+13%*	<b>484</b>	<b>550</b>	+14%	+11%*
Net profits or losses from other assets	(2)	<b>(1)</b>		0	<b>0</b>		(2)	<b>(1)</b>		
Net income from companies accounted for by the equity method	(7)	<b>12</b>		0	<b>0</b>		(7)	<b>12</b>		
Impairment losses on goodwill	0	<b>0</b>		0	<b>0</b>		0	<b>0</b>		
Income tax	(78)	<b>(94)</b>		(60)	<b>(70)</b>		(138)	<b>(164)</b>		
Net income	188	<b>235</b>		149	<b>162</b>		337	<b>397</b>		
O.w. non controlling interests	6	<b>7</b>		1	<b>1</b>		7	<b>8</b>		
Group net income	<b>182</b>	<b>228</b>	+23%*	<b>148</b>	<b>161</b>	+12%*	<b>330</b>	<b>389</b>	+18%	+18%*
Average allocated capital	3,795	<b>3,657</b>		1,393	<b>1,469</b>		5,188	<b>5,126</b>		

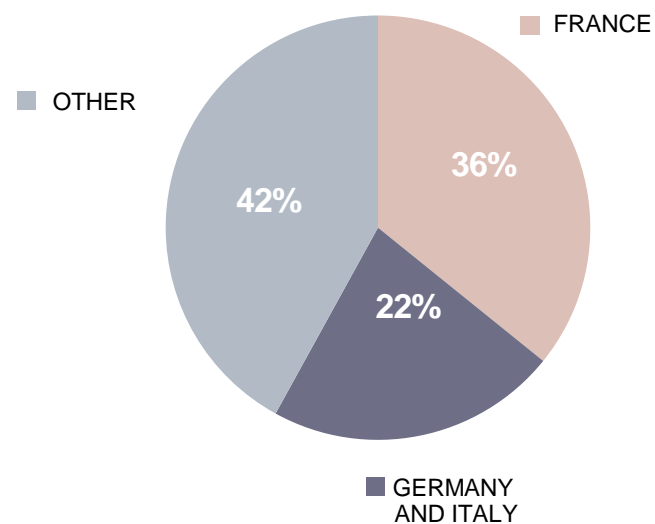
\* When adjusted for changes in Group structure and at constant exchange rates

## BREAKDOWN OF NBI BY BUSINESS LINE AND GEOGRAPHIC ZONE

**NBI Q2 13 by business line**

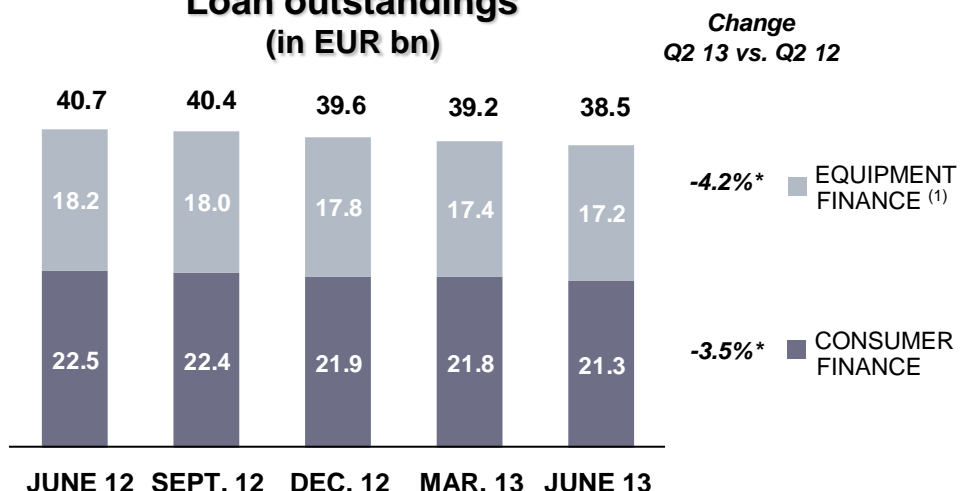


**NBI Q2 13 by geographic zone**

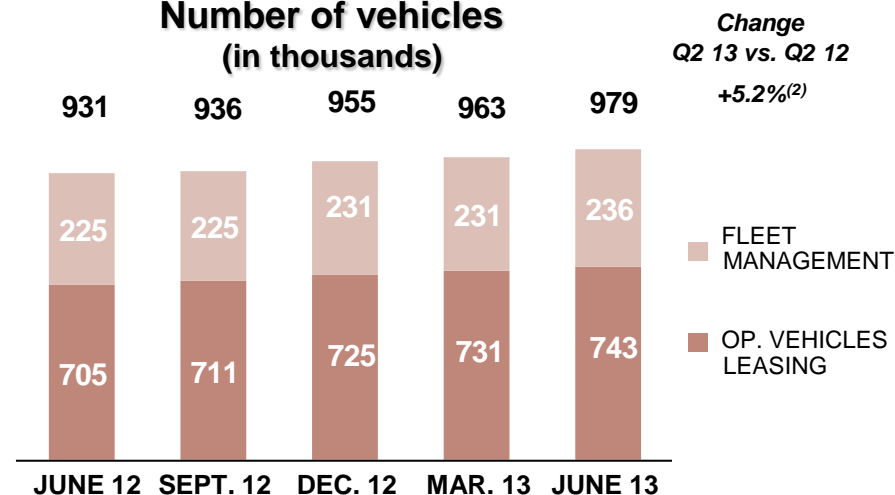


KEY FIGURES

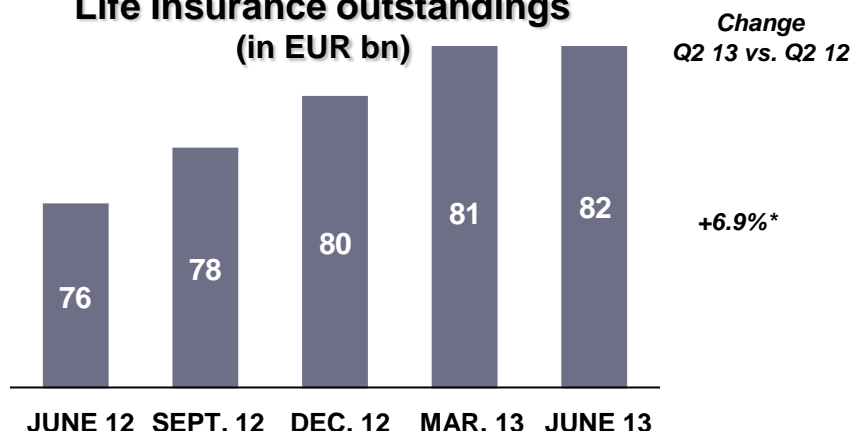
**Loan outstandings**  
(in EUR bn)



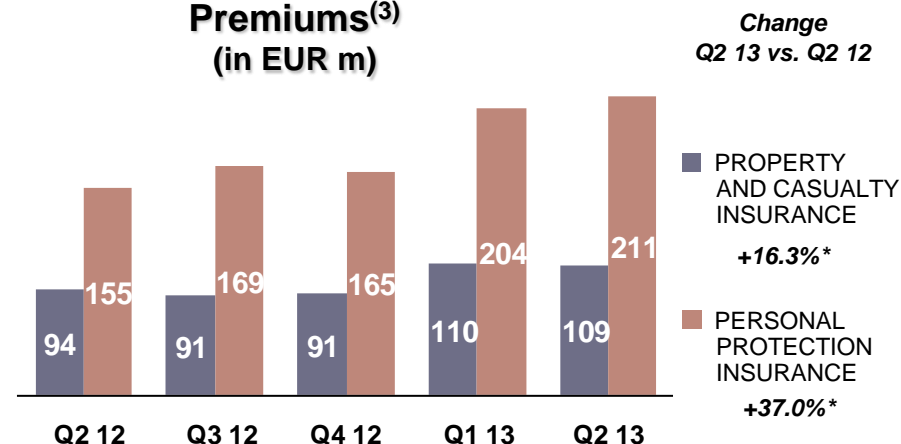
**Number of vehicles**  
(in thousands)



**Life Insurance outstandings**  
(in EUR bn)



**Premiums<sup>(3)</sup>**  
(in EUR m)



\* When adjusted for changes in Group structure and at constant exchange rates

(1) Excluding factoring

(2) When adjusted for changes in Group structure

(3) Figures adjusted compared to amounts previously published

## QUARTERLY RESULTS

	Core activities			Legacy assets		Total Corporate and Investment Banking			
	Q2 12	Q2 13	Change	Q2 12	Q2 13	Q2 12	Q2 13	Change	
<b>Net banking income</b>	1,335	<b>1,604</b>	<b>+20%</b>	(112)	<b>84</b>	1,223	<b>1,688</b>	<b>+38%</b>	<b>+42%*</b>
o.w. Financing & Advisory	389	<b>402</b>	<b>+7%<sup>(1)</sup></b>			389	<b>402</b>	<b>+3%</b>	<b>+7%<sup>(1)</sup></b>
o.w. Global Markets	946	<b>1,202</b>	<b>+25%<sup>(1)</sup></b>			946	<b>1,202</b>	<b>+27%</b>	<b>+25%<sup>(1)</sup></b>
Equities	470	<b>666</b>	<b>+42%<sup>(1)</sup></b>			470	<b>666</b>	<b>+42%</b>	<b>+42%<sup>(1)</sup></b>
Fixed income, Currencies and Commodities	476	<b>537</b>	<b>+9%<sup>(1)</sup></b>			476	<b>537</b>	<b>+13%</b>	<b>+9%<sup>(1)</sup></b>
<b>Operating expenses</b>	(991)	<b>(1,013)</b>	<b>+2%</b>	<b>(14)</b>	<b>(12)</b>	(1,005)	<b>(1,025)</b>	<b>+2%</b>	<b>+4%*</b>
<b>Gross operating income</b>	<b>344</b>	<b>591</b>	<b>+72%</b>	<b>(126)</b>	<b>72</b>	<b>218</b>	<b>663</b>	<b>x3.0</b>	<b>x 3.3*</b>
<b>Net cost of risk</b>	(46)	<b>(49)</b>	<b>+7%</b>	<b>(38)</b>	<b>(131)</b>	(84)	<b>(180)</b>	<b>x2.1</b>	<b>x 2.1*</b>
<b>Operating income</b>	<b>298</b>	<b>542</b>	<b>+82%</b>	<b>(164)</b>	<b>(59)</b>	<b>134</b>	<b>483</b>	<b>x3.6</b>	<b>x 4.1*</b>
<b>Net profits or losses from other assets</b>	4	<b>0</b>		(1)	<b>(1)</b>	3	<b>(1)</b>		
<b>Income tax</b>	(53)	<b>(122)</b>		51	<b>17</b>	(2)	<b>(105)</b>		
<b>Net income</b>	249	<b>420</b>		(114)	<b>(43)</b>	135	<b>377</b>		
<b>O.w. non controlling interests</b>	4	<b>4</b>		0	<b>(1)</b>	4	<b>3</b>		
<b>Group net income</b>	<b>245</b>	<b>416</b>	<b>+70%</b>	<b>(114)</b>	<b>(42)</b>	<b>131</b>	<b>374</b>	<b>x2.9</b>	<b>x 3.1*</b>
<b>Average allocated capital</b>	9,553	<b>7,873</b>		2,467	<b>1,428</b>	12,020	<b>9,301</b>		
<b>C/I ratio</b>	74.2%	<b>63.2%</b>		NM	<b>NM</b>	82.2%	<b>60.7%</b>		

\* When adjusted for changes in Group structure and at constant exchange rates

(1) When adjusted for changes in SGCIB structure

## HALF YEAR RESULTS

	Core activities			Legacy assets		Total Corporate and Investment Banking			
	H1 12	H1 13	Change	H1 12	H1 13	H1 12	H1 13	Change	
<b>Net banking income</b>	3,259	<b>3,518</b>	<b>8%</b>	(169)	<b>74</b>	3,090	<b>3,592</b>	<b>+16%</b>	<b>+18%*</b>
o.w. Financing & Advisory	665	<b>877</b>	<b>+32%</b>			665	<b>877</b>	<b>+32%</b>	<b>+34%*</b>
o.w. Global Markets	2,594	<b>2,641</b>	<b>+2%</b>			2,594	<b>2,641</b>	<b>+2%</b>	<b>+4%*</b>
Equities	1,125	<b>1,351</b>	<b>+20%</b>			1,125	<b>1,351</b>	<b>+20%</b>	
Fixed income, Currencies and Commodities	1,469	<b>1,291</b>	<b>-12%</b>			1,469	<b>1,291</b>	<b>-12%</b>	
<b>Operating expenses</b>	(2,197)	<b>(2,156)</b>	<b>-2%</b>	<b>(28)</b>	<b>(30)</b>	(2,225)	<b>(2,186)</b>	<b>-2%</b>	<b>-0%*</b>
<b>Gross operating income</b>	<b>1,062</b>	<b>1,362</b>	<b>+28%</b>	<b>(197)</b>	<b>44</b>	<b>865</b>	<b>1,406</b>	<b>+63%</b>	<b>+68%*</b>
<b>Net cost of risk</b>	(84)	<b>(88)</b>	<b>+5%</b>	<b>(153)</b>	<b>(166)</b>	(237)	<b>(254)</b>	<b>+7%</b>	<b>+7%*</b>
<b>Operating income</b>	<b>978</b>	<b>1,274</b>	<b>+30%</b>	<b>(350)</b>	<b>(122)</b>	<b>628</b>	<b>1,152</b>	<b>+83%</b>	<b>+91%*</b>
<b>Net profits or losses from other assets</b>	4	<b>4</b>		(1)	<b>(1)</b>	3	<b>3</b>		
<b>Income tax</b>	(249)	<b>(315)</b>		109	<b>35</b>	(140)	<b>(280)</b>		
<b>Net income</b>	733	<b>963</b>		(242)	<b>(88)</b>	491	<b>875</b>		
<b>O.w. non controlling interests</b>	9	<b>8</b>		0	<b>(1)</b>	9	<b>7</b>		
<b>Group net income</b>	<b>724</b>	<b>955</b>	<b>+32%</b>	<b>(242)</b>	<b>(87)</b>	<b>482</b>	<b>868</b>	<b>+80%</b>	<b>+87%*</b>
<b>Average allocated capital</b>	9,378	<b>7,941</b>		2,743	<b>1,532</b>	12,121	<b>9,473</b>		
<b>C/I ratio</b>	67.4%	<b>61.3%</b>		NM	<b>NM</b>	72.0%	<b>60.9%</b>		

\* When adjusted for changes in Group structure and at constant exchange rates

## RECOGNITION ACROSS THE FINANCE INDUSTRY

### Investment Banking



**League Table H1 2013**  
 #6 All Euro Bonds  
 #3 All Euro Corporate Bonds  
 #1 All Euro Bonds for Financial Institutions (excl. Covered Bonds)  
 #8 All Euro Sovereign Bonds



**League Table H1 2013**  
 #10 Equity & Equity-related – EMEA  
 #1 Equity & Equity-related - France



#1 Issuer research  
 #1 Ratings agency advisory  
 #1 Deal-related investor relations  
 #2 Non-deal-related investor relations  
 #2 Swap provision

### Global markets



Top 5 Dealer Overall  
 #1 in OTC single-stock equity options  
 #1 in Euro Repo  
 #2 in Euro Swaptions  
 #4 in Euro Rates




#1 Overall Trade Ideas  
 #1 Overall Credit Strategy



#3 Overall - France  
 #3 CEE Currencies



#1 Client service  
 #4 Euro Derivatives  
 #3 Euro Derivatives 10-30 year  
 #3 EMEA Clients – Euro  
 #2 EMEA Clients – Euro Cash



#1 in Global Strategy  
 #1 in Multi Asset Research  
 #2 in Quantitative/Database Research  
 #2 in Index Analysis



"Base Metals House of the Year"  
 "Structured Products House of the Year"

### Lyxor



"Best Managed Account Platform"



"Best Managed Account Platform"



#1 in Equity ETF  
 #1 in Fixed Income ETF  
 #1 in Diversified ETF

### Global Finance



**League Table H1 2013**  
 #4 EMEA Loan Bookrunner  
 #2 EMEA Investment Grade Loan Bookrunner  
 #3 Russia Loan Bookrunner  
 #6 EMEA Project Finance Bookrunner



"Best Overall Commodity Finance Bank"  
 "Best Commodity Finance Bank in North America"  
 "Best Energy Finance Bank"  
 "Best Development Finance Arranging Bank"



"Energy Finance House of the Year"

## LEGACY ASSETS – SUMMARY OF EXPOSURES AS OF 30 JUNE 2013

in EUR bn

		Banking			Trading			Total	<i>o.w. monoline and CDPC</i>	Basel 3 capital*
		Nominal	Net exposure	Discount rate	Nominal	Net exposure	Discount rate	Net exposure	<i>Net exposure</i>	
Non investment grade assets	US residential market related assets	5.4	0.8	85%	1.6	0.1	97%	0.9	-	1.1
	- RMBS	0.2	0.0	86%	0.0	0.0	88%	0.0	-	
	- CDOs of RMBS	5.2	0.8	85%	1.6	0.0	97%	0.8	-	
	Other US assets	0.3	0.1	53%	0.7	0.5	29%	0.6	0.3	
	- Other CDOs	0.1	0.0	88%	0.6	0.5	25%	0.5	0.2	
	- Other assets	0.2	0.1	28%	0.1	0.0	53%	0.2	0.0	
	EUR assets	0.3	0.1	53%	0.1	0.0	81%	0.2	-	
	- ABS	0.3	0.1	51%	0.1	0.0	85%	0.2	-	
	- CLOs	0.0	0.0	81%	0.0	0.0	68%	0.0	-	
	AUD and NZD assets	0.1	0.1	15%	-	-	-	0.1	0.1	
<b>Total Non investment grade assets</b>		<b>6.1</b>	<b>1.2</b>	<b>80%</b>	<b>2.4</b>	<b>0.6</b>	<b>76%</b>	<b>1.8</b>	<b>0.4</b>	
Money good assets	US assets	1.2	1.1	8%	1.5	1.5	5%	2.6	1.7	0.9
	- Other CDOs	0.3	0.3	9%	0.0	0.0	12%	0.3	0.2	
	- CLOs	0.4	0.4	2%	1.2	1.1	4%	1.5	1.3	
	- Banking & Corporate Bonds	0.1	0.1	26%	0.3	0.3	7%	0.4	0.2	
	- Other assets	0.3	0.3	9%	0.0	0.0	6%	0.3	-	
	EUR assets	0.9	0.8	16%	0.1	0.1	26%	0.9	0.2	
	- ABS	0.8	0.7	16%	0.1	0.0	31%	0.7	0.2	
	- CLOs	0.1	0.1	17%	0.0	0.0	11%	0.1	-	
	AUD and NZD assets	1.4	1.3	5%	0.3	0.3	18%	1.6	0.8	
	<b>Total Money good assets</b>		<b>3.6</b>	<b>3.2</b>	<b>9%</b>	<b>1.9</b>	<b>1.8</b>	<b>8%</b>	<b>5.0</b>	

 \* Methodology based on 10% normative capital allocation and on our understanding of CRR rules as voted on June 26<sup>th</sup>

## QUARTERLY RESULTS

	Private Banking			Asset Management			SG SS, Brokers			Total Private Banking, Global Investment Management and Services			
	Q2 12	Q2 13	Change	Q2 12	Q2 13	Change	Q2 12	Q2 13	Change	Q2 12	Q2 13	Change	
Net banking income	174	230	+36%*	74	4	NM*	285	267	-6%*	533	501	-6%	+11%*
Operating expenses	(157)	(166)	+9%*	(62)	(9)	+80%*	(253)	(246)	-3%*	(472)	(421)	-11%	+3%*
Gross operating income	17	64	x 3,6*	12	(5)	+0%*	32	21	-32%*	61	80	+31%	+83%*
Net cost of risk	1	(5)	NM*	1	0	-100%*	(1)	1	NM*	1	(4)	NM	NM*
Operating income	18	59	x 3,1*	13	(5)	-25%*	31	22	-27%*	62	76	+23%	+70%*
Net profits or losses from other assets	0	0		0	0		8	0		8	0		
Net income from companies accounted for by the equity method	0	0		24	27		1	0		25	27		
Impairment losses on goodwill	0	0		(200)	0		0	0		(200)	0		
Income tax	(4)	(13)		(4)	2		(14)	(8)		(22)	(19)		
Net income	14	46		(167)	24		26	14		(127)	84		
O.w. non controlling interests	0	1		1	0		1	(1)		2	0		
Group net income	14	45	x 3,0*	(168)	24	NM*	25	15	-38%*	(129)	84	NM	NM*
Average allocated capital	651	638		483	436		722	654		1,856	1,728		

\* When adjusted for changes in Group structure and at constant exchange rates



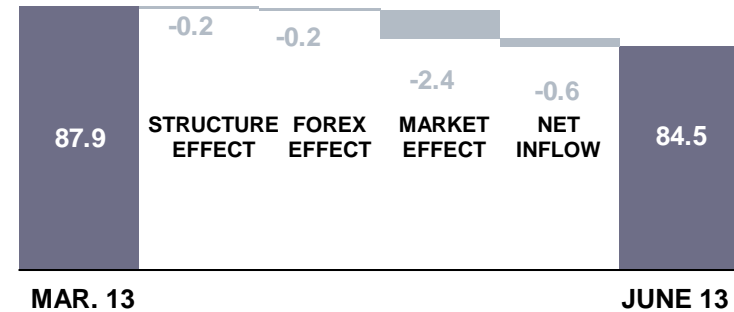
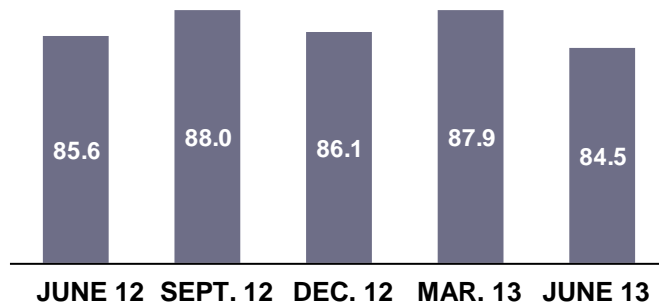
## HALF YEAR RESULTS

	Private Banking			Asset Management			SG SS, Brokers			Total Private Banking, Global Investment Management and Services			
	H1 12	H1 13	Change	H1 12	H1 13	Change	H1 12	H1 13	Change	H1 12	H1 13	Change	
Net banking income	374	436	+19%*	159	12	+71%*	553	510	-7%*	1,086	958	-12%	+4%*
Operating expenses	(305)	(321)	+8%*	(146)	(17)	+21%*	(505)	(480)	-5%*	(956)	(818)	-14%	+0%*
Gross operating income	69	115	+64%*	13	(5)	NM*	48	30	-36%*	130	140	+8%	+27%*
Net cost of risk	(1)	(1)	0%*	1	0	+100%*	(7)	(1)	-86%*	(7)	(2)	-71%	-71%*
Operating income	68	114	+64%*	14	(5)	NM*	41	29	-28%*	123	138	+12%	+34%*
Net profits or losses from other assets	0	0		0	0		10	1		10	1		
Net income from companies accounted for by the equity method	0	0		61	53		0	0		61	53		
Impairment losses on goodwill	0	0		(200)	0		0	0		(200)	0		
Income tax	(18)	(25)		(5)	2		(17)	(11)		(40)	(34)		
Net income	50	89		(130)	50		34	19		(46)	158		
O.w. non controlling interests	0	1		1	0		1	0		2	1		
Group net income	50	88	+74%*	(131)	50	NM*	33	19	-41%*	(48)	157	NM	NM*
Average allocated capital	666	624		478	465		694	629		1,838	1,718		

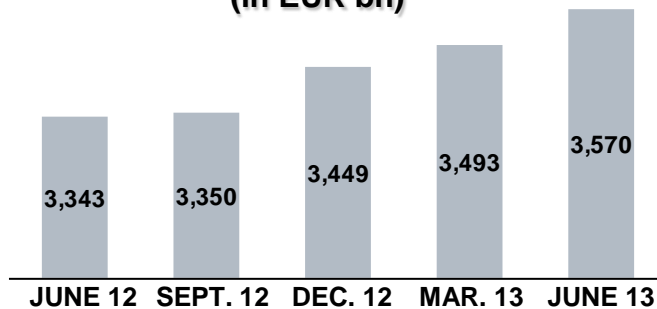
\* When adjusted for changes in Group structure and at constant exchange rates

KEY FIGURES

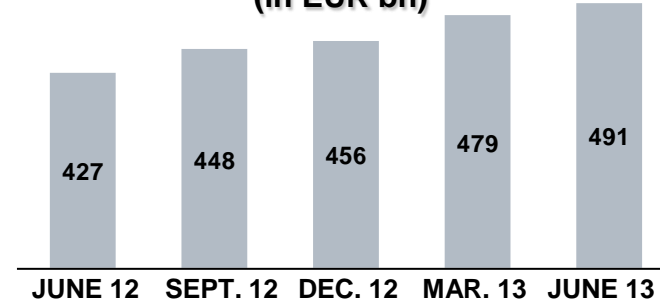
Private Banking: Assets under Management (in EUR bn)



Security Services: Assets under custody (in EUR bn)



Security Services: Assets under administration (in EUR bn)



## EPS CALCULATION

<i>Average number of shares (thousands)</i>	2011	2012	H1 13
<b>Existing shares</b>	<b>763,065</b>	<b>778,595</b>	<b>783,808</b>
<b>Deductions</b>			
Shares allocated to cover stock options and restricted shares awarded to staff	9,595	8,526	7,258
Other treasury shares and share buybacks	14,086	18,333	16,519
<b>Number of shares used to calculate EPS</b>	<b>739,383</b>	<b>751,736</b>	<b>760,031</b>
<b>Group net income</b>	<b>2,385</b>	<b>790</b>	<b>1,319</b>
Interest, net of tax effect, payable to holders of deeply subordinated notes and undated subordinated notes	(298)	(293)	(154)
Capital gain net of tax on partial repurchase	276	2	0
<b>Group net income adjusted</b>	<b>2,363</b>	<b>499</b>	<b>1,165</b>
<b>EPS (in EUR) (1)</b>	<b>3.20</b>	<b>0.66</b>	<b>1.53</b>

(1) In accordance with IAS 33, historical data per share prior to the date of detachment of a preferential subscription right are restated by the adjustment coefficient for the transaction.

## NET ASSET VALUE, TANGIBLE NET ASSET VALUE AND ROE EQUITY

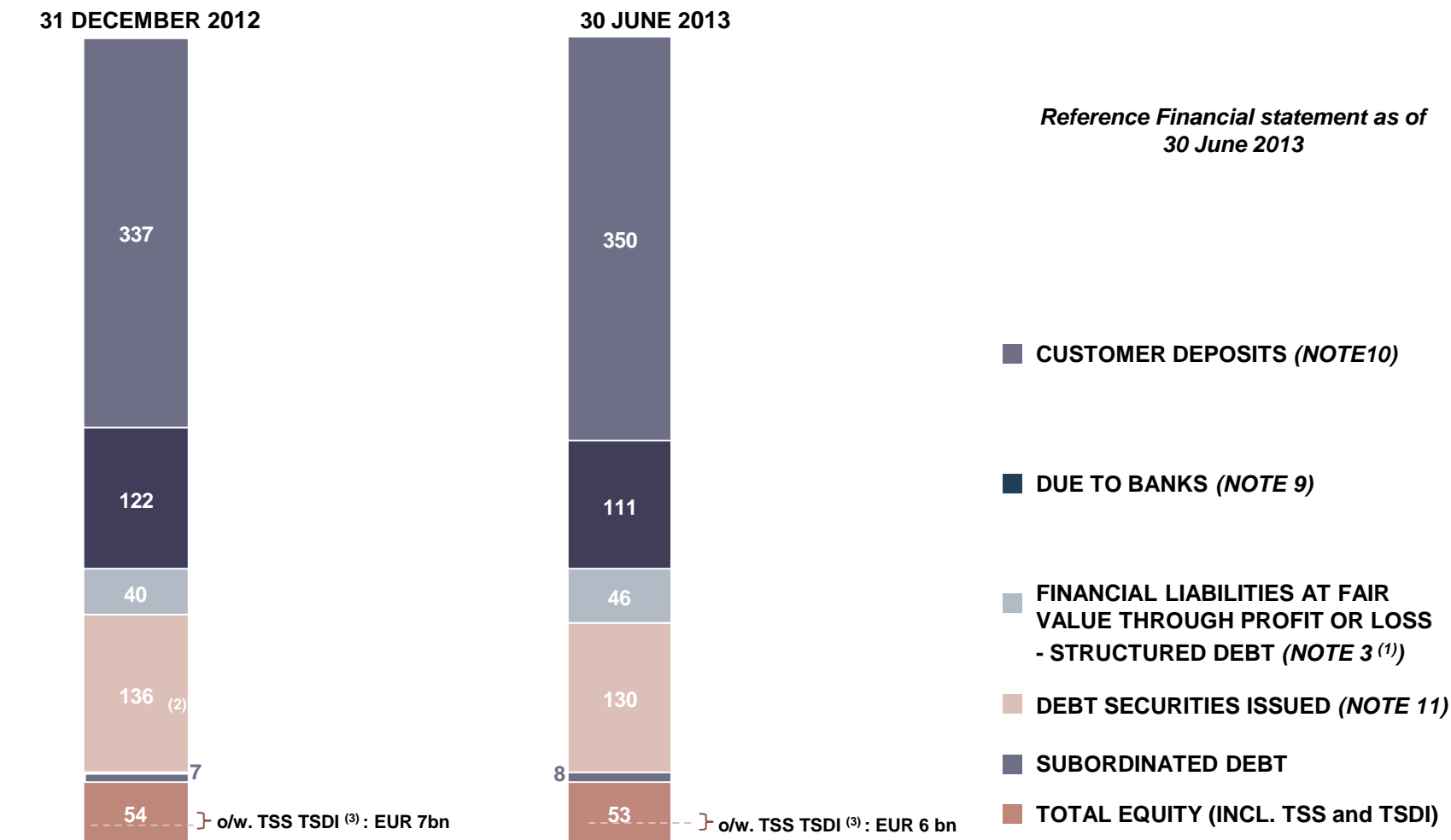
<i>End of period</i>	31 Dec.11	31 Dec.12	30 June 13
<b>Shareholder equity group share</b>	<b>47,067</b>	<b>49,279</b>	<b>49,413</b>
Deeply subordinated notes	(5,291)	(5,264)	(4,455)
Undated subordinated notes	(929)	(1,606)	(1,591)
Interest net of tax payable to holders of deeply subordinated notes & undated subordinated notes, interests paid to holders of deeply subordinated notes & undated subordinated notes, issue premiums amortisations	(190)	(184)	(157)
Own shares in trading portfolio	105	171	133
<b>Net Asset Value</b>	<b>40,762</b>	<b>42,396</b>	<b>43,309</b>
Goodwill	7,942	6,290	6,169
<b>Net Tangible Asset Value</b>	<b>32,820</b>	<b>36,106</b>	<b>37,140</b>
<b>Number of shares used to calculate NAPS**</b>	<b>746,987</b>	<b>754,002</b>	<b>767,476</b>
<b>NAPS** (in EUR)</b>	<b>54.6</b>	<b>56.2</b>	<b>56.4</b>
<b>Net Tangible Asset Value per Share (EUR)</b>	<b>43.9</b>	<b>47.9</b>	<b>48.4</b>

<i>End of period</i>	31 Dec.11	31 Dec.12	30 June 13
<b>Shareholder equity group share</b>	<b>47,067</b>	<b>49,279</b>	<b>49,413</b>
Deeply subordinated notes	(5,291)	(5,264)	(4,455)
Undated subordinated notes	(929)	(1,606)	(1,591)
Interest net of tax payable to holders of deeply subordinated notes & undated subordinated notes, interests paid to holders of deeply subordinated notes & undated subordinated notes, issue premiums amortisations	(190)	(184)	(157)
OCI excluding conversion reserves	695	(673)	(656)
Dividend provision	0	(340)	(421)
<b>ROE equity</b>	<b>41,352</b>	<b>41,208</b>	<b>42,133</b>
<b>Average ROE equity</b>	<b>39,483</b>	<b>41,770</b>	<b>41,530</b>

\*\* The number of shares considered is the number of ordinary shares outstanding at 30 June 2013, excluding treasury shares and buybacks, but including the trading shares held by the Group.  
In accordance with IAS 33, historical data per share prior to the date of detachment of a preferential subscription right are restated by the adjustment coefficient for the transaction.

## DETAILS ON GROUP FUNDING STRUCTURE

Reference Financial statement as of  
30 June 2013



(1) O/w : debt securities issued reported in the trading book and debt securities issued measured using fair value option through P&L

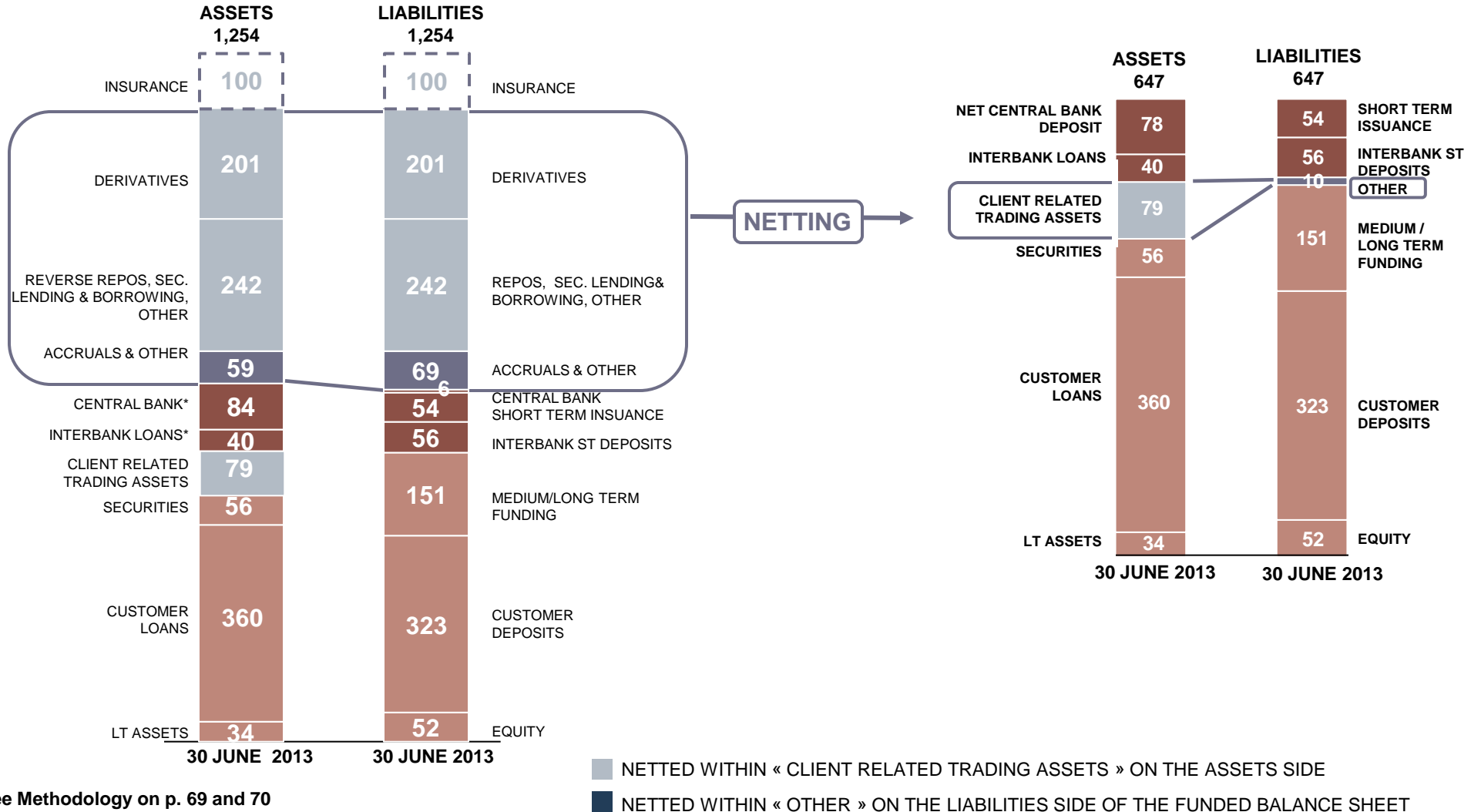
(2) O/w SCF: EUR 10bn; SFH: EUR 5.8bn; CRH: EUR 7.4bn, securitisation: EUR 0.8bn at end 2012  
(and respectively at end-June 2013: EUR 8.7bn, EUR 6.9bn, EUR 7.5bn and EUR 1.7bn)

(3) TSS, TSDI: deeply subordinated notes, perpetual subordinated notes

Refer to note 33 in the Registration Document, for additional information on contractual maturities of financial liabilities

FROM CONSOLIDATED TO FUNDED BALANCE SHEET\*

In EUR bn



\* See Methodology on p. 69 and 70

## METHODOLOGY (1/2)

### ■ 1- The Group's consolidated results as at June 30th, 2013 were examined by the Board of Directors on July 31st, 2013.

■ The Group's consolidated results as at June 30th, 2013 were examined by the Board of Directors on July 31st, 2013. The limited examination procedures performed by the Statutory Auditors are currently in progress. The financial information presented for the six-month period ended June 30th, 2013 has been prepared in accordance with IFRS as adopted in the European Union and applicable at that date. In particular, the Group's summarised interim consolidated financial statements have been prepared and are presented in accordance with IAS 34 "Interim Financial Reporting". Note that the data for the 2012 financial year have been restated due to the implementation of IAS 19, resulting in the publication of adjusted data for the previous financial year.

### ■ 2- Group ROE is calculated on the basis of average Group shareholders' equity under IFRS excluding

(i) unrealised or deferred capital gains or losses booked directly under shareholders' equity excluding conversion reserves, (ii) deeply subordinated notes, (iii) undated subordinated notes recognised as shareholders' equity ("restated"), and deducting (iv) interest payable to holders of deeply subordinated notes and of the restated, undated subordinated notes. The net income used to calculate ROE is based on Group net income excluding interest, net of tax impact, to be paid to holders of deeply subordinated notes for the period and, since 2006, holders of deeply subordinated notes and restated, undated subordinated notes (EUR 75 million at end-June 2013).

■ As from January 1st, 2012, the allocation of capital to the different businesses is based on 9% of risk-weighted assets at the beginning of the period, vs. 7% previously. The published quarterly data related to allocated capital have been adjusted accordingly. At the same time, the normative capital remuneration rate has been adjusted for a neutral combined effect on the businesses' historic revenues.

■ 3- For the calculation of **earnings per share**, "Group net income for the period" is corrected (reduced in the case of a profit and increased in the case of a loss) for interest, net of tax impact, to be paid to holders of:

■ (i) deeply subordinated notes (EUR -60 million in respect of Q2 13 and EUR -125 million for H1 13),

■ (ii) undated subordinated notes recognised as shareholders' equity (EUR -15 million in respect of Q2 13 and EUR -29 million for H1 13).

■ Earnings per share is therefore calculated as the ratio of corrected Group net income for the period to the average number of ordinary shares outstanding, excluding own shares and treasury shares but including (a) trading shares held by the Group and (b) shares held under the liquidity contract.

### ■ 4- Net assets are comprised of Group shareholders' equity, excluding (i) deeply subordinated notes

(EUR 4.5 billion), undated subordinated notes previously recognised as debt (EUR 1.6 billion) and (ii) interest payable to holders of deeply subordinated notes and undated subordinated notes, but reinstating the book value of trading shares held by the Group and shares held under the liquidity contract. **Tangible net assets** are corrected for net goodwill in the assets and goodwill under the equity method. In order to calculate Net Asset Value Per Share or Tangible Net Asset Value Per Share, the number of shares used to calculate book value per share is the number of shares issued at June 30th, 2013, excluding own shares and treasury shares but including (a) trading shares held by the Group and (b) shares held under the liquidity contract.

■ 5- The Societe Generale Group's **Core Tier 1 capital** is defined as Tier 1 capital minus the outstandings of hybrid instruments eligible for Tier 1 and a share of Basel 2 deductions. This share corresponds to the ratio between core Tier 1 capital excluding hybrid instruments eligible for Tier 1 capital and Core Tier 1 capital.

■ As from December 31st, 2011, Core Tier 1 capital is defined as Basel 2 Tier 1 capital minus Tier 1 eligible hybrid capital and after application of the Tier 1 deductions provided for by the Regulations.

## METHODOLOGY (2/2)

- **6-** The Group's **ROTE** is calculated on the basis of tangible capital, i.e. excluding cumulative average book capital (Group share), average net goodwill in the assets and underlying average goodwill relating to shareholdings in companies accounted for by the equity method. The net income used to calculate ROTE is based on Group net income excluding interest, interest net of tax on deeply subordinated notes for the period (including issuance fees paid, for the period, to external parties and the discount charge related to the issue premium for deeply subordinated notes and the redemption premium for government deeply subordinated notes) and interest net of tax on undated subordinated notes recognised as shareholders' equity for the current period (including issuance fees paid, for the period, to external parties and the discount charge related to the issue premium for undated subordinated notes).
- **7- Funded balance sheet, loan/deposit ratio, liquidity reserve**
  - The **funded balance sheet** gives a representation of the Group's balance sheet excluding the contribution of insurance subsidiaries and after netting derivatives, repurchase agreements and accruals. It has been restated to include: a) the reclassification under "repurchase agreements and securities lending/borrowing" of securities and assets delivered under repurchase agreements to clients, previously classified under "customer deposits" (excluding outstandings with the counterparty SG Euro CT amounting to EUR 3.9 billion in Q2 13); b) a line by line restatement, in the funded balance sheet, of the assets and liabilities of insurance subsidiaries; c) the reintegration in their original lines of financial assets reclassified under loans and receivables in 2008 in accordance with the conditions stipulated by the amendments to IAS 39; d) the reintegration within "long-term assets" of the operating lease fixed assets of specialised financing companies, previously classified under "customer loans".
  - Note that a loan to the ECB, in the funded balance sheet, was declassified from interbank assets and appears as a central bank cash deposit since it involves a very short period and is considered economically as central bank cash. The amount of the loan was EUR 14 billion at the end of Q1 13 and EUR 12 billion at the end of Q2 13.
  - The Group's **loan/deposit ratio** is calculated as the ratio between customer loans and customer deposits defined accordingly.
  - The liquid asset buffer or **liquidity reserve** amounted to EUR 150 billion at the end of Q2 13. It consisted of EUR 78 billion of central bank net deposits and EUR 72 billion of central bank eligible assets (available, net of discount), made up primarily of so-called "HQLA" assets (*High Quality Liquid Assets*) eligible for the liquidity coverage ratio (LCR). All in all, these assets represented 136% of short-term outstandings (unsecured short-term debt and interbank liabilities). At June 30th, 2012, the total liquid asset buffer was EUR 114 billion (EUR 133 billion at December 31st, 2012), representing EUR 46 billion of central bank deposits (EUR 65 billion at December 31st, 2012) and EUR 68 billion of eligible assets, net of discount (EUR 68 billion at December 31st, 2012). All in all, these assets represented 100% of short-term outstandings (and 101% at December 31st, 2012).
  - The Group also possessed EUR 27 billion of rapidly tradable assets (vs. EUR 14 billion at June 30th, 2012, and EUR 25 billion at December 31st, 2012).

All the information on the results for the financial year (notably: press release, downloadable data, presentation slides and appendices) is available on Societe Generale's website [www.societegenerale.com](http://www.societegenerale.com) in the "Investor" section.



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